



CHAPEL HILL TRANSIT  
Town of Chapel Hill  
6900 Millhouse Road  
Chapel Hill, NC 27514-2401

phone (919) 969-4900 fax (919) 968-2840  
[www.townofchapelhill.org/transit](http://www.townofchapelhill.org/transit)

## CHAPEL HILL TRANSIT PUBLIC TRANSIT COMMITTEE

### NOTICE OF COMMITTEE MEETING AND AGENDA

APRIL 28, 2015 – 11:00 A.M. to 1:00 P.M.

#### CHAPEL HILL TRANSIT – FIRST FLOOR CONFERENCE ROOM

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10. Adjourn	

**MEETING SUMMARY OF A REGULAR MEETING OF THE PUBLIC TRANSIT COMMITTEE  
1<sup>ST</sup> FLOOR TRAINING ROOM, CHAPEL HILL TRANSIT**

**Tuesday, March 24, 2015 at 11:00 AM**

Present: Jim Ward, Chapel Hill Town Council  
Ed Harrison, Chapel Hill Town Council  
Damon Seils, Carrboro Alderman  
Bethany Chaney, Carrboro Alderman  
Cheryl Stout, UNC Public Safety  
Than Austin, UNC Transportation Planner  
Julie Eckenrode, Assistant to Carrboro Town Manager

Absent: Matt Czajkowski, Chapel Hill Town Council, Meredith Weiss, UNC Finance and Administration

Staff present: Brian Litchfield, Transit Director, Roger Chapin, Assistant Transit Director, Operations, Rick Shreve, Budget Manager, Bruce Heflin, Special Projects, Mila Vega, Transportation Planner, Flo Miller, Chapel Hill Deputy Town Manager, David Bonk, Long Range and Transportation Manager, Bergen Watterson, Carrboro Transportation Planner

Guests: Tim Payne, Nelson Nygaard, Dan Myers and Julia Suprock , URS, Michael Parker – Chapel Hill Planning Commission, Michael Sudol & Si Shi, UNC City and Regional Planning Program Degree Candidates, Eric Hyman, Transportation and Connectivity Advisory Board

1. The Meeting Summary of January 27, 2015 was received and approved.
2. **Employee Recognition** – Brian recognized the new Operators and asked them to introduce themselves. Bawi Thang – Fixed Route, Rinaldo Marsh – Fixed Route, Patricia White – Fixed Route, Diane Murphy – Demand Response, Patricia Patterson – Demand Response and Detric Jones – Demand Response. Brian also thanked staff and Partners for their efforts to keep CHT rolling safely during the winter weather events this year. Jim Ward announced that Matt Czajkowski has resigned from the Council and is moving to Rwanda for a year. The Council will discuss appointing someone to fill his seat on the Public Transit Committee.
3. **Consent Items**
  - A. January & February Financial Reports – Rick reviewed these reports for the Partners and noted that the \$400,00 set aside for bus purchases has not been spent because we are still in the procurement process. If this is not spent by the end of the fiscal year, it will be carried over.
4. **Discussion Items**

identified – BRT operating in mixed traffic, in a dedicated curb lane or a dedicated center lane. It was noted that BRT service could be provided in a combination of these options as well. They also reviewed three BRT service options: operate solely along the corridor from Eubanks Road to Southern Village, operate along the corridor with a trip into UNC Hospitals and operate along the corridor with trips into Carolina North and UNC Hospitals. These plans will be used to help determine costs, ridership forecasts, etc. Work is also beginning on the financial plan. The consultant reviewed the next steps through the end of the study which is projected for October. The next steps include a technical analysis, final evaluation, development of the Locally Preferred Alternative and the Implementation Plan and Project Development schedule.

- B. Long Range Financial Sustainability Study – Tim Payne reviewed the status of the study. The main focus of today’s presentation was the Fare Analysis. He reviewed the impacts, costs and benefits and 3 fare scenarios. The conclusion of the Fare Analysis was that implementing fares does not guarantee revenue and may in fact have negative effects on the system and its federal and state funding. The consultant did not advocate instituting fares on the CHT system. The Partners agreed and asked that the information from the presentation be sent to them for distribution to their governing boards and officials. The next steps for the overall sustainability study include looking at the leasing vehicles concept, strategy for future Partner contributions, longer term capital and staffing plans, evaluation of service growth and regional integration scenarios. Jim Ward again reiterated the urgency of leasing and purchasing new buses as a priority.
- C. FY 2015-16 Budget Development – Brian made the presentation on the budget development for the new fiscal year. He reviewed the budget priorities and the changes within the budget. The Partners endorsed putting money into capital for new buses. The new budget recommends an increase in Partner contributions by 5.5%. Brian also noted that he is meeting with the Chatham County Manager March 25<sup>th</sup> to discuss the PX route. The Partners would like to see increased financial support from Chatham County on this route.
- D. January & February Performance Reports – Provided for the Partner’s information.

## 5. Information Items

- A. Request to Extend Service on the T Route Beyond East Chapel Hill High School – Provided for the Partner’s information.
- B. FTA Grant Update – Provided for the Partner’s information.

## 6. Departmental Monthly Report

- A. Operations - Provided for the Partners.

**B. Director** – Brian reported on the Estes Park repair status. Damon Seils and Bethany Chaney reported that there has been no progress on the Section 8 issue, but the priority is to get service restored. Staff will move forward on this.

7. **Future Meeting Items**

8. **Partner Items**

9. **Next meeting** – April 28, 2015

10. Adjourn

The Partners set a next meeting date for April 28, 2015
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## 3A. March Financial Report

Staff Resource: Rick Shreve, Budget Manager

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**March 2015**

- Expenses for the month of March were \$1,426,520. Along with the encumbrances, approximately 66.64% of our budget has been expended or reserved for designated purchase (e.g. purchase orders created for vehicle maintenance inventory supplies encumber those funds, and show them as unavailable for other uses).

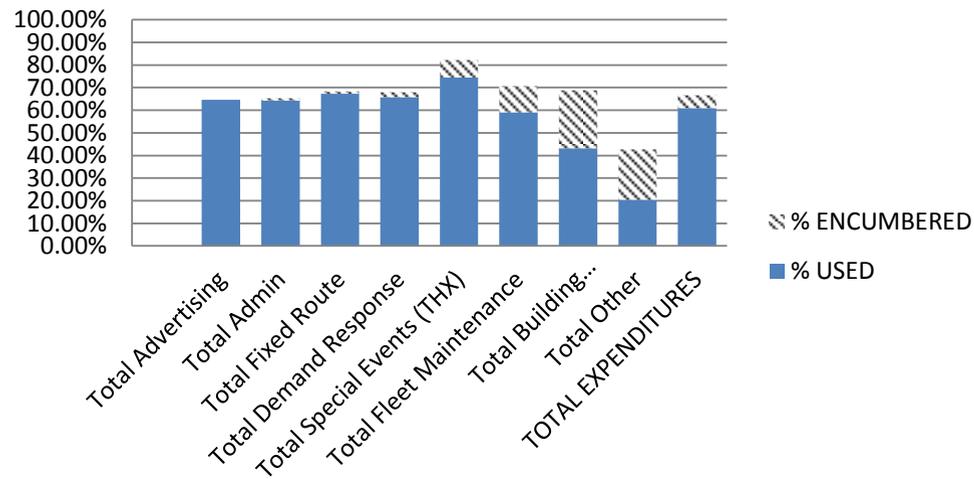
***Highlights***

- This data is closely in line with our projections. This aggregation of expenses and encumbrances is consistent with years past, and is perfectly in line with what we would expect at this point in the year.
- We have a number of vacant positions that account for some of our personnel expenses running below budget, but we are in various stages of hiring processes to fill these positions. Other projects and contracted services will result in larger payment towards the end of the year, balancing out the fact that we have thus far spent below budget for the year.
- The attached data exhibits the financial information by division within CHT, and should be a useful tool in monitoring our patterns as the year progresses, and is a high-level representation of the data used by our division heads.
  - It is worth noting that the “Special Events” line is mostly comprised of Tar Heel Express expenses, and the line labeled “Other” is comprised primarily of special grant-funded expense lines that are not permanent fixtures in the division budgets.
- Partners funded \$400,000 towards capital replacement in the current year: \$360,000 for fixed route buses, and \$40,000 for service vehicles. We are in the process of procuring these vehicles (no expenditures have been approved at this point), and these funds will remain dedicated to that purpose in a reserve fund in the likely event that we have not expended them by the end of this year.

**Transit 640 Fund Budget to Actual at end of March 2015**

	ORIGINAL BUDGET	REVISED BUDGET	ACTUAL MONTH EXPENSES	ACTUAL YTD EXPENSES	CURRENT ENCUMBRANCES	BALANCE AVAILABLE	% USED OR ENCUMBERED March = 75.00%
Total Advertising	\$ 91,261	\$ 91,261	\$ 6,297	\$ 58,915	\$ -	\$ 32,346	64.56%
Total Admin	1,367,848	1,365,548	101,473	878,645	13,778	473,125	65.35%
Total Fixed Route	11,613,961	11,023,437	779,025	7,421,015	98,208	3,504,214	68.21%
Total Demand Response	1,912,354	1,934,481	135,700	1,273,318	39,730	621,433	67.88%
Total Special Events (THX)	312,302	316,302	26,514	235,743	24,427	56,132	82.25%
Total Fleet Maintenance	4,102,377	4,153,856	326,770	2,455,581	480,723	1,217,552	70.69%
Total Building Maintenance	671,360	777,099	27,322	335,798	199,313	241,988	68.86%
Total Other	439,350	1,715,038	23,420	348,695	381,698	984,645	42.59%
<b>TOTAL EXPENDITURES</b>	<b>\$ 20,510,813</b>	<b>\$ 21,377,022</b>	<b>\$ 1,426,520</b>	<b>\$ 13,007,709</b>	<b>\$ 1,237,877</b>	<b>\$ 7,131,435</b>	<b>66.64%</b>

**CHT March 2015 YTD Expenses as % of Budget**



**4A. FY2015-16 Chapel Hill Transit Budget Development****Action: 1. Receive information/presentation and provide staff with feedback.**

Staff Resource: Rick Shreve, Budget Manager  
Brian Litchfield, Director

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**Presentation**

- A presentation updating the Partners on the development of the FY15-16 budget will be made at the Partners meeting. Staff has met individually with each funding Partner and has received support for respective increases to individual contributions based on staff recommended budget. Likely final increases will be dependent upon the Partners recommendations on the following items:
  - Cost sharing for the NU Route
  - Level of capital investment
  - Continuation of the Pittsboro Express.

**Next Steps**

- Staff is working with Chatham County Manager and Town of Pittsboro on potential funding for the PX Route.
- Staff will provide a budget update at the May 19, 2015 Partners Meeting.

**Upcoming Town of Chapel Hill Budget Process Dates**

- May 11: Presentation of Chapel Hill Town Manager's Recommended Budget.
- May 13: Budget Work Session.
- May 18: Public Hearing on Recommended Budget and budget work session.
- June 1: Budget work session (if needed).
- June 3: Budget work session (if needed).
- June 8: Adoption of FY15-16 budget.

**Attachments**

- Potential cost sharing scenarios for the NU route.
- NU ridership by stop and trip.

**Action**

- Partners Committee receive information/presentation and provide staff with feedback.

NU Weekday Proposed Options

Background

Currently the NU Route is 100% funded by UNC. It serves the RR Lot (UNC), Martin Luther King Jr Boulevard, UNC Campus and UNC Hospitals. This route operates 7 days a week while UNC is in session and weekday only during semester breaks.

	Current Service	No Summer or Winter Break Service
<b>Cost Sharing</b>		
<b>A. Partners share full cost of NU Route</b>		
Hours Daily	27.04	27.04
Annual Hours	6814.08	4677.92
Estimated Cost Per Hour	\$75.77	\$75.77
<b>Total Route Cost</b>	<b>\$516,302.84</b>	<b>\$354,446.00</b>
Chapel Hill Share (46.9%)	\$242,146.03	\$166,235.17
UNC Share (37.05%)	\$191,290.20	\$131,322.24
Carrboro Share (16.05%)	\$82,866.61	\$56,888.58

**B. Partners share partial cost of NU Route (UNC pays for 33 minutes per round trip, Partners share 17 minutes per round trip)**

Hours Daily	27.04	27.04
Annual Hours	6814.08	4677.92
Estimated Cost Per Hour	\$75.77	\$75.77
UNC Daily Hours (33 min per trip)	17.12	17.12
Partner's Daily Hours (17 min per trip)	9.92	9.92
UNC Annual Hours	4314.24	2961.76
Partner's Annual Hours	2499.84	1716.16
<b>Total Route Share Cost</b>	<b>\$516,302.84</b>	<b>\$354,446.00</b>
Chapel Hill Share (46.9%)	\$88,834.64	\$60,985.68
UNC Share + Shared Cost (37.05%)	\$397,067.44	\$272,589.95
Carrboro Share (16.05%)	\$30,400.77	\$20,870.37

**C. UNC will pay 100% of 7a-11a, 3p- 6p & 8:30p-10:44p, Partners share off peak service cost.**

Hours Daily	27.04	27.04
Annual Hours	6814.08	4677.92
Estimated Cost Per Hour	\$75.77	\$75.77
Peak Hours per Day (7a -11a, 3p-6p & 8:30p-10:44p)	13.85	13.85
Off-Peak Hours per Day	13.19	13.19
<b>Total Route Cost</b>	<b>\$516,302.84</b>	<b>\$354,446.00</b>
Chapel Hill Share (46.9%)	\$118,117.83	\$81,088.83
UNC Share + Shared Cost (37.05%)	\$357,763.02	\$245,607.15
Carrboro Share (16.05%)	\$40,421.99	\$27,750.02

**Closed Door from 725 Martin Luther King Jr. Boulevard to Franklin Street at Carolina Coffee Shop**

220 daily southbound customers and 151 daily northbound customers would have to ride alternative trips on the NS, G, T routes. Routes have limited to no capacity during peak times and could result in NU buses with capacity passing customers waiting on buses.

No cost savings is expected with this option (minimal savings may occur if trips were reduced). Route would continue to operate with 2 buses for the scheduled length of time.

**Eliminated Weekday NU service during Summer Break**

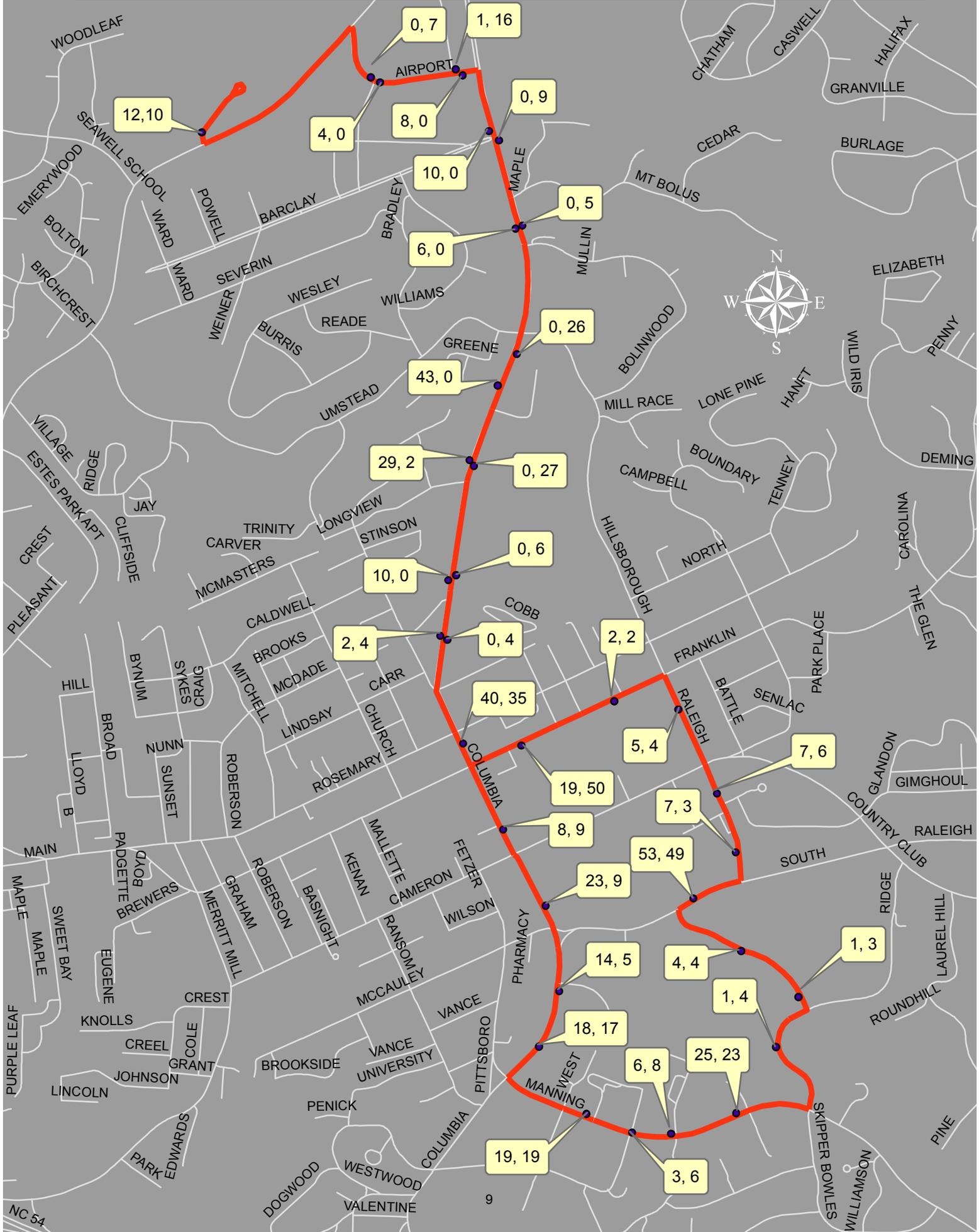
Hours Daily	27.04
Number of Days	79
Estimated Cost Per Hour	\$75.77
Potential Savings	\$161,856.84

378 boardings, 372 alightings per day

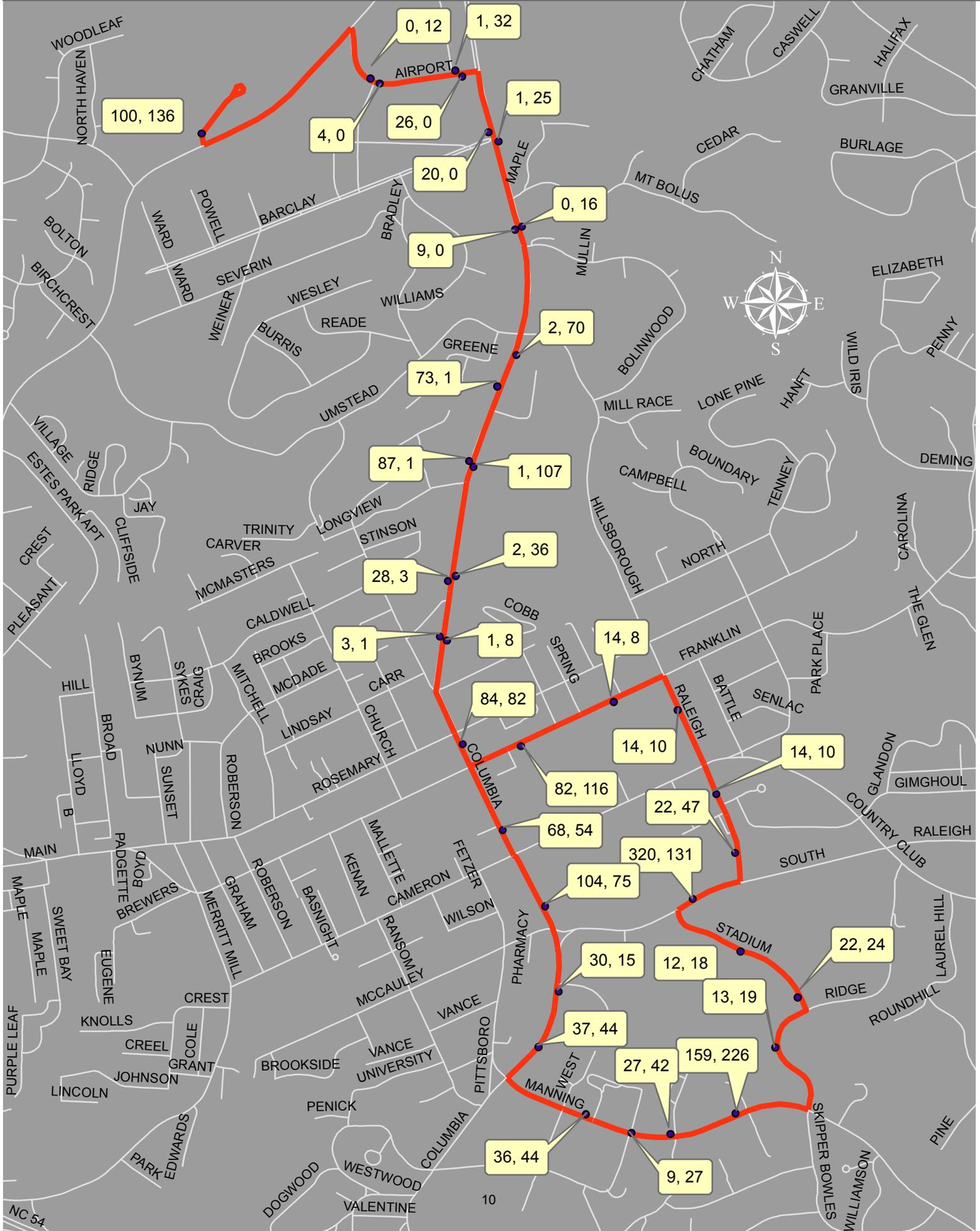
NU Route

Southbound					Northbound			Ridership
RR Lot	MLK Jr Blvd at Longview St	E Franklin St at Carolina Coffee Shop	South Road at Student Stores	Manning Dr at UNC Hospitals	N Columbia St at Rosemary St	MLK Jr Blvd at Mill Creek	RR Lot	
7:05	7:10	7:15	7:20	7:27	7:35	7:37	7:44	30
7:50	7:55	8:00	8:05	8:12	8:20	8:22	8:29	36
8:35	8:40	8:45	8:50	8:57	9:05	9:07	9:14	53
8:55	9:00	9:05	9:10	9:17	9:25	9:27	9:34	33
9:20	9:25	9:30	9:35	9:42	9:50	9:52	9:59	59
9:40	9:45	9:50	9:55	10:02	10:10	10:12	10:19	44
10:05	10:10	10:15	10:20	10:27	10:35	10:37	10:44	38
10:25	10:30	10:35	10:40	10:47	10:55	10:57	11:04	80
10:50	10:55	11:00	11:05	11:12	11:20	11:22	11:29	44
11:10	11:15	11:20	11:25	11:32	11:40	11:42	11:49	31
11:35	11:40	11:45	11:50	11:57	12:05	12:07	12:14	49
11:55	12:00	12:05	12:10	12:17	12:25	12:27	12:34	59
12:20	12:25	12:30	12:35	12:42	12:50	12:52	12:59	56
12:40	12:45	12:50	12:55	1:02	1:10	1:12	1:19	56
1:05	1:10	1:15	1:20	1:27	1:35	1:37	1:44	54
1:25	1:30	1:35	1:40	1:47	1:55	1:57	2:04	73
1:50	1:55	2:00	2:05	2:12	2:20	2:22	2:29	68
2:10	2:15	2:20	2:25	2:32	2:40	2:42	2:49	40
2:35	2:40	2:45	2:50	2:57	3:05	3:07	3:14	61
2:55	3:00	3:05	3:10	3:17	3:25	3:27	3:34	82
3:20	3:25	3:30	3:35	3:42	3:50	3:52	3:59	66
3:40	3:45	3:50	3:55	4:02	4:10	4:12	4:19	59
4:05	4:10	4:15	4:20	4:27	4:35	4:37	4:44	56
4:25	4:30	4:35	4:40	4:47	4:55	4:57	5:04	70
4:50	4:55	5:00	5:05	5:12	5:20	5:22	5:29	57
5:10	5:15	5:20	5:25	5:32	5:40	5:42	5:49	53
5:35	5:40	5:45	5:50	5:57	6:05	6:07	6:14	44
5:55	6:00	6:05	6:10	6:17	6:25	6:27	6:34	36
6:20	6:25	6:30	6:35	6:42	6:50	6:52	6:59	45
6:40	6:45	6:50	6:55	7:02	7:10	7:12	7:19*	40
7:05	7:10	7:15	7:20	7:27	7:35	7:37	7:44	36
7:50	7:55	8:00	8:05	8:12	8:20	8:22	8:29	50
8:35	8:40	8:45	8:50	8:57	9:05	9:07	9:14	37
9:20	9:25	9:30	9:35	9:42	9:50	9:52	9:59	30
10:05	10:10	10:15	10:20	10:27	10:35	10:37	10:44*	20

# NU Average Daily Boardings/Alightings - June 2014



# NU Average Daily Boardings/Alightings - September 2014



## 4B. Service Improvement Requests

Action: 1. Receive information and provide staff with feedback.

Staff Resource: Nick Pittman, Fixed Route Operations Manager  
Brian Litchfield, Director

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**Background**

- As a partnership between the Town of Chapel Hill, Town of Carrboro and the University, a request for new service and/or an expansion of services is typically discussed by the Transit Partners Committee, which provides a recommendation to the jurisdiction(s) from which the request was generated.
- If approved, the jurisdiction(s) in which the service originates is responsible for paying the full cost of the new service for at least one year. If the service meets performance standards, the Partners Committee then discusses sharing the cost of the new service through the current Transit funding formula.

**Overview of Service Requests**

- The Chapel Hill Town Council has received a petition (Attachment 1) and an email request (Attachment 2) to extend service on the T Route beyond its current terminus at East Chapel Hill School on Weaver Dairy Road.
- The Town of Carrboro has received a request (Attachment 2) to consider adjusting the routing of the HS Route to increase the frequency and span of service on the route until 10:30 p.m.
- The Town of Carrboro has received a request (Attachment 3) to consider providing fixed-route transit service to the Lake Hogan Farms area.
- Staff summaries of each request, along with a discussion of the potential benefits and challenges are included with this item.

## **Request: Extend Service on T Route Beyond East Chapel Hill High School**

### **Overview of Existing Service**

- Days of Operation: Monday-Friday from 6:50 a.m. to 6:44 p.m. and Saturday from 8:15 a.m. to 6:13 p.m.
- Service Frequency: Weekdays 35 to 70-minute service and Saturday 60-minute service; requires 2 buses during peak-hours.
- Major Destinations: East Chapel Hill High School, Timberlyne Shopping Center, YMCA, 725 Building, Downtown Chapel Hill, University Campus, Ambulatory Care Center and University Hospital Campus.

### **Service Benefits and Challenges**

- Benefits: this proposed extension of service would provide service to an area of Chapel Hill that is currently unserved. Staff would also suggest extending the T beyond Erwin to Sage Road and Coleridge Drive (near Grace Church) to create a needed connection between the Eastowne area and northern Chapel Hill – including access to the D, CL, DX and GoTriangle routes. This route could also be extended to provide a connection to the proposed Gateway light rail station
- Challenges: this proposed expansion would require the addition of a peak-hour fixed-route bus and Operator. There are also several other places within our service area that do not have service.

### **Fiscal Note**

- The FY2014-2015 Chapel Hill Transit budget did not include funding for service expansions beyond those undertaken with funds from the Orange County Bus and Rail Investment Plan.
- The proposed FY2015-2016 Chapel Hill budget does not include funding for service expansions.

### **Recommendation**

- Staff believes this request is reasonable and should be considered for implementation when adequate resources and buses are available.

### **Attachment 1**

- Petition to Council and Email to Council.

**Request: to adjust the routing of the HS Route to increase the frequency and span of service on the route until 10:30 p.m.**

### **Overview of Existing Service**

- Days of Operation: Monday-Friday from 6:45 a.m. to 9:40 a.m., 11:10 a.m. to 12:00 p.m. and 2:45 p.m. to 5:40 p.m. No weekend service is provided on this route.
- Service Frequency: Weekdays 60-minute service and Saturday 60-minute service; requires 1 bus during peak-hours. No weekend service is provided on this route.
- Major Destinations: Chapel Hill High School, Morris Grove Elementary, Rogers Road Community Center and Downtown Chapel Hill.

### **Service Benefits and Challenges**

- Benefits: the proposed routing change would allow the existing bus to make additional trips, improving the service frequency to the Rogers Road area. The route change would also provide more direct access to community services along Homestead Road, including the Southern Human Service Center, Seymour Center and Aquatic Center.
- Challenges: this proposed routing change would require customers to transfer at locations on or near Martin Luther King Jr. Boulevard. This would also eliminate direct access to Ironwoods, Smith Middle School and Seawell Elementary School.

### **Fiscal Note**

- The proposed FY2015-2016 Chapel Hill budget does not include funding for service expansions.
- The potential budget impact appears to be minimal as existing resources could be utilized to improve the frequency. However, staff would need to conduct additional analysis to determine the potential fiscal impacts of extending the service until 10:30 p.m.

### **Recommendation**

- Staff believes this request is reasonable and that additional analysis should be conducted to determine the potential cost impact of extending the service until 10:30 p.m. Staff would also recommend that the routing concept be presented/discussed at an open house or public forum coordinated by Transit staff.

### **Attachment 2**

- HS Route Realignment Proposal.

**Request: to provide fixed-route transit service to the Lake Hogan Farms area in Carrboro.**

**Overview of Existing Service**

- Days of Operation: Fixed-route service does not currently operate in the area of Lake Hogan Farms. The HS and F Routes are the nearest routes – with the HS serving Rogers Road, Eubanks Road and High School Road and the F Route serving Hillsborough Road.
- Service Frequency: No existing service.
- Major Destinations: No existing service.

**Service Benefits and Challenges**

- Benefits: this proposed improvement would provide service to the Lake Hogan Farms area, an area not currently served by fixed-route transit services. This improvement, depending on routing, could potentially help add and/or improve service along Homestead Road.
- Challenges: this proposed improvement would likely require the addition of a peak-hour fixed-route bus and Operator. There are also several other places within our service area that do not have service.

**Fiscal Note**

- The FY2014-2015 Chapel Hill Transit budget did not include funding for service expansions beyond those undertaken with funds from the Orange County Bus and Rail Investment Plan.
- The proposed FY2015-2016 Chapel Hill budget does not include funding for service expansions.

**Recommendation**

- Staff believes this request is reasonable and should be considered for further analysis.

**Attachment 3**

- Emails to Carrboro Alderpersons.

# **ATTACHMENT 1**

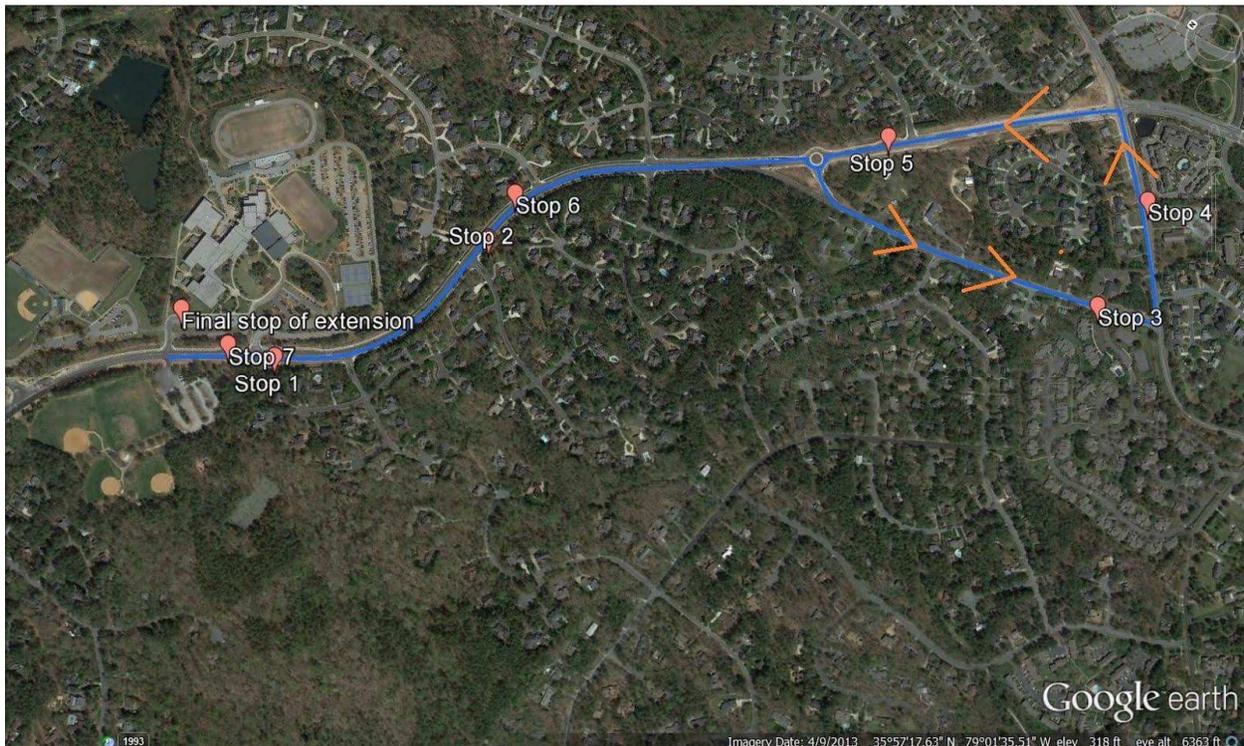
## **T ROUTE**

## T Route Realignment Plan master plan

**Overview:** This extension is put forth for the benefit of the residents living on Weaver Dairy Road and the surrounding residential areas. With very minimal impact on the existing schedule, this proposed extension would serve a large portion of one of Chapel Hill's larger residential areas as well as establishing Weaver Dairy Road as an east west thoroughfare. The extension would serve to link the shopping complexes at Chapel Hill North and Timberlyne to the residential areas of East Weaver Dairy and Sage roads. The addition of this deviation to an already established line will serve as a net benefit to the citizens and business in this part of Chapel Hill and will help to promote the use of suitable transit alternatives.

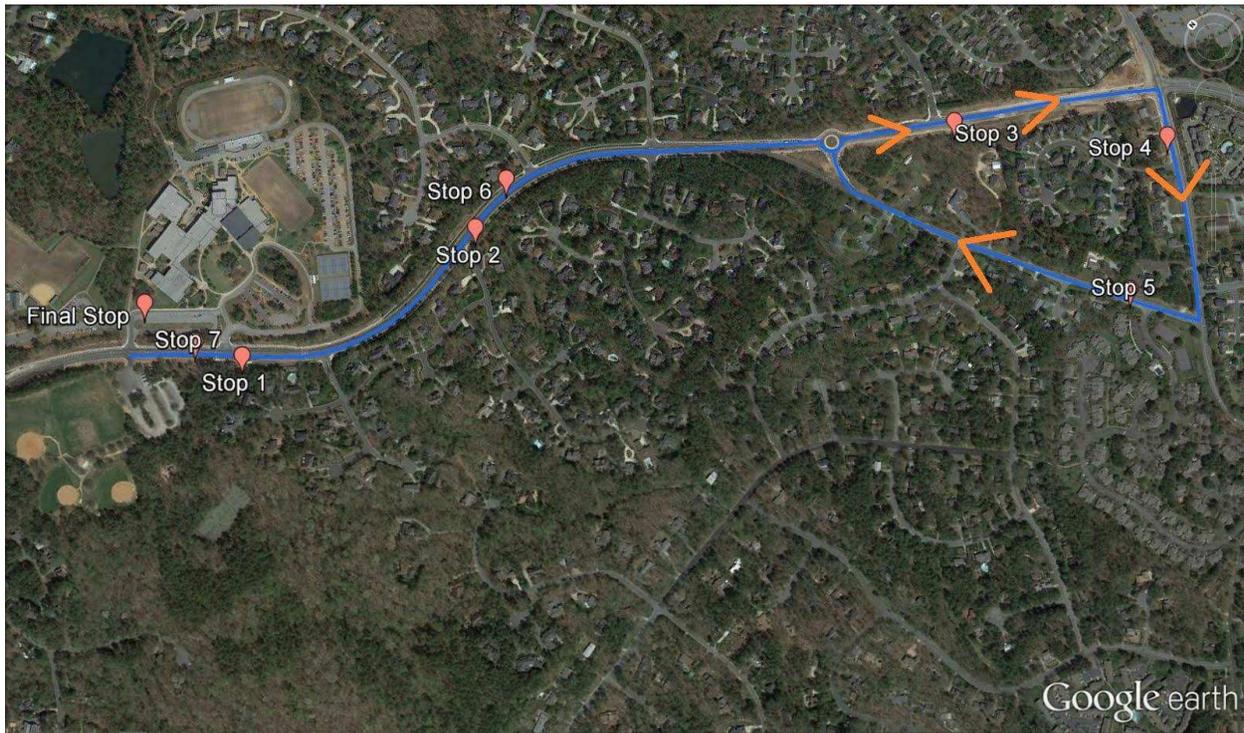
### Proposed Route Alterations

#### Alignment A



The first of the two proposed alignments would have the bus continue beyond East Chapel Hill High and utilize designated bus stops for stops 1, 2, 5, 6, and 7. These stops were built into Weaver Dairy/Sage Road during the recent construction along its length. Stops 3 and 4 have been selected due to availability of a turn lane that could be utilized for passenger pickup without obstructing the flow of traffic. Following stop 4, the route will continue along Erwin in the northward direction until turning on Sage Road where stop 5 is located. Following stop 5 the route would enter the traffic circle and making the first right to continue up Weaver Dairy Road in the direction of East Chapel Hill High. Upon arrival at East Chapel Hill High, the route would resume normal service.

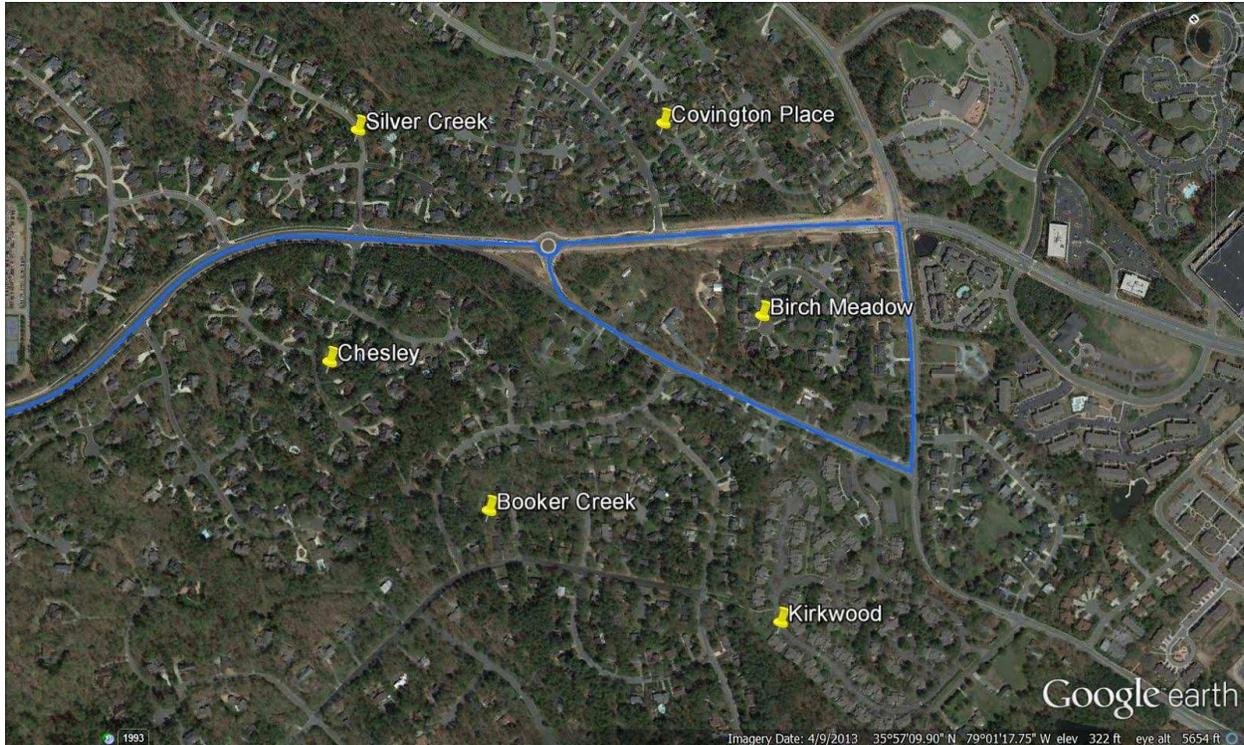
## Alignment B



The second of the two proposed alignments would continue beyond East Chapel Hill High and utilize designated bus stops for stops 1, 2, 3, 6, and 7. These stops were built into Weaver Dairy/Sage Road during the recent construction along its length. Stop 4 has been selected due to availability of a turn lane that could be utilized for passenger pickup without obstructing the flow of traffic. Stop 5 has been selected to provide route access to those living in the vicinity of the end of Weaver Dairy Road. It should be noted that in this alignment no right turn lane is available to use as a stop pull off and traffic would indeed be obstructed during passenger Boarding. Following stop 5, the route would continue down old Weaver Dairy Road until entering the traffic circle at which point the second right would be made to continue on towards East Chapel Hill High. Upon arrival at East Chapel Hill High, the route would resume normal service.

### Communities Served

- ❖ Silver Creek
- ❖ Covington Place
- ❖ Birch Meadow
- ❖ Kirkwood
- ❖ Booker Creek
- ❖ Chesley



**Community Benefit:**

This proposed extension would link the residential communities of Birch Meadow, Kirkwood, Booker Creek, Chesley, Silver Creek, and Covington Place to the retail stores at Chapel Hill North and beyond. By establishing Weaver Dairy Road as an east west corridor those living in the heavily residential area to the east are able travel to the commercial centers in the west through the medium of public transit. Furthermore the prospect of convenient bus travel would act as an incentive for greater utilization of Cedar Falls park by the surrounding residents.

**Target Demographics**

While this proposed initiative will have great impact on all those living along the route, the benefits will be especially acute for individuals in the following demographics: Young persons in the 12 to 15 range that are independent but not yet able to drive, and late 50's through early 70's who would greatly benefit from the Transit system but do not qualify for the EZ Rider program.

**From:** Alice De Bellis [mailto:[acdebellis@gmail.com](mailto:acdebellis@gmail.com)]  
**Sent:** Friday, February 06, 2015 10:14 AM  
**To:** Town Council  
**Subject:** Suggestion for improving bus service for residents along Weaver Dairy Road

To the Honorable Mark Kleinschmidt and the esteemed members of the Chapel Hill Town Council:

I have recently been restricted from driving for medical reasons. One consequence of this is that I have spent a lot of time studying Chapel Hill Transit's bus maps, looking for the best way to get to the places I need to go.

I live a few blocks from Weaver Dairy Road, which means that the T is the only bus close enough to be practical. While its route is ideal for traveling downtown and to the businesses on Martin Luther King Jr. Boulevard, the T terminates at East Chapel Hill High School, and does not allow for easy travel to any of the businesses on the east end of Franklin Street, including Eastgate Shopping Center, University Mall, Village Plaza, Gateway Commons, and the public library. Currently, the only access to any of these locations from my neighborhood involves either a long walk to Honeysuckle to catch the G bus, followed by another long walk to Franklin Street, or a ride downtown and a transfer to the CL, D or F, a long and circuitous route.

I propose that the T's route be extended past ECHHS on Weaver Dairy Road and to Dobbins Drive via Erwin Road. This way, the T's route would intersect those of the D, DX and CL, and also give easy access to the G route. This would provide access to the businesses on the east end of Franklin Street, and would enhance bus service for the many residents living along Weaver Dairy Road east of the high school.

I realize that this possibility may have already been considered and rejected based on ridership projections, but I ask you to reconsider it, based on recent increases in population and Chapel Hill Transit's stated mission to "provide safe, convenient, affordable, reliable, and *responsive* public transportation services to residents and visitors of the Chapel Hill, Carrboro, and University of North Carolina communities" (italics mine).

Thank you all for your hard work in the service of the Town of Chapel Hill.

Warmest regards,

Alice C. De Bellis  
104 Saddle Ridge Road  
Chapel Hill, NC 27514  
[\(919\) 928-9780](tel:9199289780)  
[ACDeBellis@alumni.pitt.edu](mailto:ACDeBellis@alumni.pitt.edu)

# **ATTACHMENT 2**

## **HS ROUTE**

# HS Route Realignment Proposal

## Overview

Residents of the Rogers Road neighborhood request an increase in frequency and service span on Chapel Hill Transit's HS bus route.

With support from Orange County Justice United and its newly formed Orange County Transit Advocates group, Rogers Road residents have conducted significant outreach into their community to identify the transit needs of their neighbors. They have crafted a realignment proposal for the HS route to meet these needs at minimal increased cost.

The proposed changes detailed in this document were developed and ratified by the community through two canvassing actions that reached over 100 households each, one community meeting, and outreach at the Unity in the Community celebration. 134 Rogers Road residents and 26 UNC students who volunteer at the Rogers Road Community Center have signed a petition in support of these changes.

This proposal is to both extend the service span of the HS from 6:45 am to 5:40 pm to 6:00 a.m. to 10:30 p.m. and increase the frequency of service from every 60 minutes to every 30 minutes.

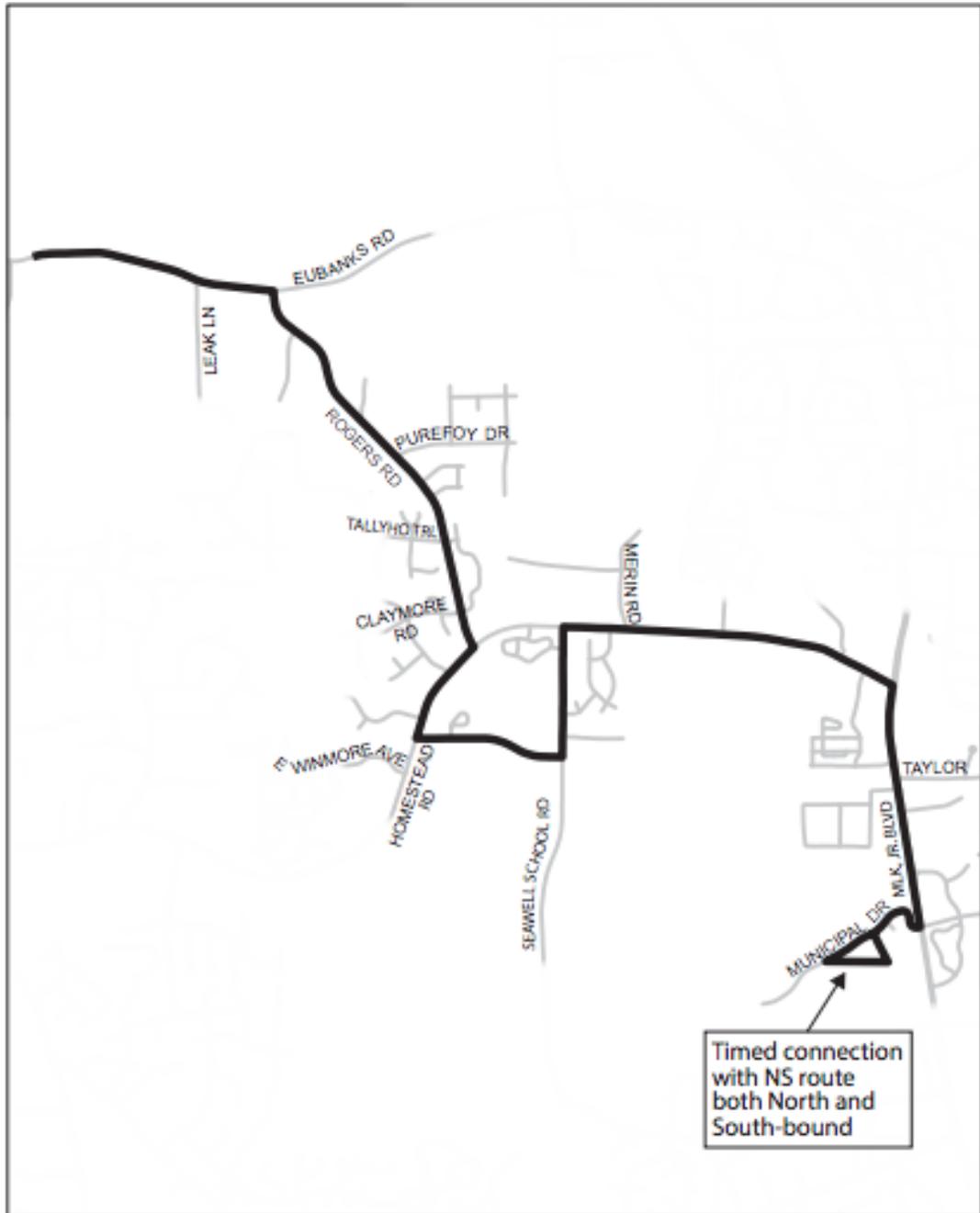
The main cost of this proposal is related to the extension of service span. The cost of the increase in frequency can be offset through the proposed rerouting and shortening of the HS route combined with timed transfers to the NS bus route to allow access to downtown Chapel Hill and UNC.

## Proposed Route Alterations (see map below)

- Coming from the north at Morris Grove Elementary School, the HS bus would follow the same route it does now until it reaches Chapel Hill High School.
- Instead of turning right at Seawell School Road, the route would continue back up to Homestead Road via Seawell School Road.
- From there the route would continue out to Martin Luther King Jr. Blvd. and turn right.
- The route could then turn at either Municipal Drive and turn around or make the Airport Drive-Estes Extension loop and continue back north on Martin Luther King Jr. Blvd.
- Create timed transfers with the NS bus route.
- Existing bus stops will be used.

The proposed route changes maintain access to Chapel Hill High School for Chapel Hill High School students, parents, workers, and Morris Grove Elementary School for UNC student interns with a necessary NS to HS transfer at Martin Luther King Jr. Blvd. Smith Middle School and Seawell Elementary would remain accessible through sidewalk access from Chapel Hill High School.

## Proposed HS Route Changes



## **Community Benefit**

These proposed changes will meet important needs identified by Rogers Road residents.

**Safety:** Several residents have experienced having to walk home from the Eubanks Park and Ride in the dark in all types of weather conditions, including extreme cold and heavy rain, because the HS stopped running before they were able to get home from work.

**Access to Work:** Many residents of the Rogers Road neighborhood, including those living in the Phoenix Place Habitat for Humanity development, are low-income workers at UNC and UNC Hospitals. Many of these residents work the first shift starting at 7:00 am and are unable to ride to and from work on the current schedule. Furthermore, residents who work the second shift are unable to take the HS home after work.

Several residents told stories of driving to work to get there on time and getting parking tickets or getting towed because of limited parking at UNC. Some residents only have one car per household and must have a family member drop them off at work before rushing off to their own job, leaving older children to help younger kids get ready for school.

**Access to Community Resources:** These route changes would provide access to Southern Human Services Center on Homestead Road, where residents take ESL classes, take their children for educational activities, and access public health and social services. The HS route changes will also increase access to the new Rogers Road Community Center for children, UNC volunteers, and others in the community.

Ultimately, these changes will be invaluable in connecting low and moderate income residents of the Rogers Road community to greater Chapel Hill / Carrboro.

## **Target Demographics**

Rogers Road boasts a racially and economically diverse population. The communities served by this transit improvement include residents who are Karen, Burmese, Chinese, Latino, African American, and White. Many households are low-income. In fact, the communities served include several Habitat for Humanity neighborhoods in the area: Phoenix Place, Rusch Hollow, and New Homestead, as well as a historically African American community with many low-income residents. The HS bus route changes will be especially beneficial to the many residents who are employed at UNC Chapel Hill

and UNC Hospitals, as well as UNC students traveling to volunteer and support important programs at the Rogers Road Community Center.

**Attachments:**

Attachment One: Institutional Supporters of Proposal

Attachment Two: HS Route Stakeholders in Support of Proposal

For more information regarding this proposal please contact Justice United at (919) 358 5828.

<b>Attachment: HS Bus Route Stakeholders Petition in Favor of Proposal</b>		
160 Signatures Total		
<i>*Original petition documents are available upon request</i>		
<b>First Name</b>	<b>Last Name</b>	<b>Address</b>
<b>Rogers Road Residents</b>		
Manju	Rajendran	1903 Billabong Lane
Cindy	Wang	103 Camille Ct
Paul	Thiemau	100 Cattail Ln
Angela	Thiemau	100 Cattail Ln
Yoe	Moo	102 Edgar St
Paw	Ku	102 Edgar St
Evy	Nunez	106 Edgar St
Sirr Ku	Thant	108 Edgar St
Sarah	Marshburn	102 Gracie Circle
Caleb	Hearne	102 Gracie Circle
Grace	Marshburn	102 Gracie Circle
J.	Pomero	102 Gracie Circle
Zarree		104 Gracie Circle
Tan Moo		105 Gracie Circle
Moo	Soy	105 Gracie Cir
Hla Win	Tway	106 Gracie Cir
Pah	Pyor	106 Gracie Cir
Saw	Lucky	106 Gracie Cir
Yaza	Kyaw	108 Gracie Circle
Krit	Htoo	109 Gracie Cir
Suzanne	Allen	8217 Huntsman Ct
Patricia	Sawin	8222 Huntsman Ct
Carolyn	Buckner	8100 N Hound Ct
Rogelia	Galvan	101 Jubilee Dr
Kimberly	Alston	102 Jubilee Dr
Deborah	Harris	104 Jubilee Dr

Samuel	Reyes	201 Jubilee Dr
Benjamin	Williams	203 Jubilee Dr
Sa	Mu	200 Lizzie Ln
Lu	Pu	200 Lizzie Ln
Orlando	Cordova	201 Lizzie Ln
Yin	Thein	201 Lizzie Ln
Markale	Cordova	201 Lizzie Ln
Anthony	Cordova	201 Lizzie Ln
Tammy	Wave	201 Lizzie Ln
Briana	Breeze	202 Lizzie Ln
Theresa	Stroud	202 Lizzie Ln
Roderick	Breeze	202 Lizzie Ln
Pyison		203 Lizzie Ln
M	Peppers	204 Lizzie Ln
The	Buay	205 Lizzie Ln
Calch		206 Lizzie Ln
Star		207 Lizzie
Eh La	Bwe	208 Lizzie Ln
Zaw	Aye	209 Lizzie Ln
Danita	Thomas	211 Lizzie
Abraham	Say	213 Lizzie Ln
Dan	Waugh	6005 Meadow Run Ct
Mohamed	Bakou	100 Phoenix Dr
Zohra	Horiz	100 Phoenix Dr
Chaw	Chaw	101 Phoenix Dr
Htoo	Baw	101 Phoenix Dr
Kaw	Khu	102 Phoenix Dr
Sam	San Luin	103 Phoenix Dr
San San	Lwin	103 Phoenix Dr
Angela	Montoya	105 Phoenix Dr
Lah La	Win	106 Phoenix Dr
Teresa	Thompson	107 Phoenix Dr

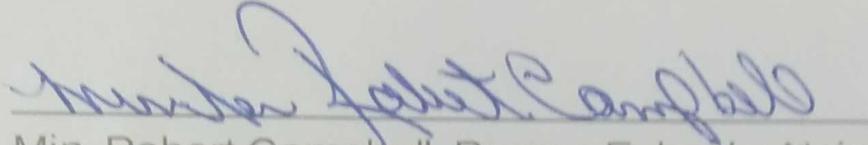
Naw	Thein	108 Phoenix Dr
Kelly	Serrano	110 Phoenix Dr
Justin	Leon	110 Phoenix Dr
Moeh		112 Phoenix Dr
Kbaw	Lue	112 Phoenix Dr
Kam'ron	O'Connor	113 Phoenix Dr
Bailara	Rodel	113 Phoenix Dr
Win	Naing	115 Phoenix Dr
Victoria		115 Phoenix Dr
Ednetta	Robinson	116 Phoenix Dr
Desmond	Debnam	116 Phoenix Dr
Mercedez	Smith	116 Phoenix Dr
Derrick	Judd	116 Phoenix Dr
Tun	Oo	117 Phoenix Dr
Ester	Klay	117 Phoenix Dr
Diana	Oo	117 Phoenix Dr
Law Eh	Sae	117 Phoenix Dr
Nino	Oo	117 Phoenix Dr
Emma	Counsil	118 Phoenix
Tha	Lene	119 Phoenix Dr
Thu	You	119 Phoenix Dr
Patricia	Madson	No address listed (Phoneix Place)
Hen	Moo	No address listed (Phoneix Place)
Kyaw	Thwai	No address listed (Phoneix Place)
Dacy	Poe	No address listed (Phoneix Place)
Rosy	Moo	No address listed (Phoneix Place)
Tamula	Thwai	No address listed (Phoneix Place)
Mu	Tin	No address listed (Phoneix Place)
Pamela		1703 Purefoy Dr
Dinea	Farrington	1703 Purefoy Dr
Anissa	McCall	1707 Purefoy Dr
Jasmine	McCall	1707 Purefoy

Barbara	Hopkins	1715 Purefoy Dr
Efrem	Brittian	1715 Purefoy Dr
Shenequa	Brittian	1715 Purefoy Dr
Ashley	Horne	1720 Purefoy Dr
Jada	Lattie	1730 Purefoy Dr
Gloria	Williams	1802 Purefoy Dr
Carl	Purefoy, Jr.	1803 Purefoy Dr
Carlissa	Giles	1803 Purefoy Dr
Deborah	Hirsch	8111 Reynard Rd
William	Woods	1714 Rusch Rd
Ivan	Martinez	1705 Rusch Rd
Melinda	Alston	7712 Rogers Rd
Kendall	Alston	7712 Rogers Rd
Trudy	Webb	8100 Rogers Rd
Haichen	Wang	322 Sylvan Way
Enrique	Dunn	306 Sylvan Way
Delphine	Sieredski	320 Sylvan Way
Donald	Anthony	316 Sylvan Way
Kirstian	Buffe	312 Sylvan Way
William	Sieredski	320 Sylvan Way
D.	George	324 Sylvan Way
Huali	Wu	321 Sylvan Way
Rartik	Patel	317 Sylvan Way
Ying	Zhou	309 Sylvan Way
Jian	Dong	309 Sylvan Way
Yue	Dong	309 Sylvan Way
Yi	Dong	309 Sylvan Way
Beilei	Lei	322 Sylvan Way
Xilei	Wang	322 Sylvan Way
Jiayue	Wang	322 Sylvan Way
Anna	Li	314 Sylvan Way
Yazhong	Tao	301 Sylvan Way

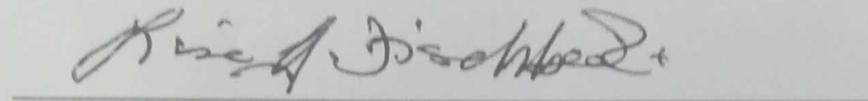
Mary	Mullin	1515 Tallyho Trl
Jasper	Cobb	1015 Tallyho Trl
Mitzie	Feltch	1016 Tallyho Trl
Laura	Wenzel	Tallyho Trl
Linda	Parson	109 Zieger Ln
Charles	Rogers	110 Zieger Ln
Emma	Herrera	112 Zieger Ln
Juan	Nunez	200 Zieger Ln
Enriqueta	Nunez	200 Zieger Ln
Cruz	Nunez	200 Zieger Ln
Susana	Nunez	200 Zieger Ln
Guadalupe	Jimenez	202 Zieger Ln
<b>UNC Tutors at Rogers Road Community Center</b>		
Alex	Griffin	600 MLK Jr Blvd
Chiafon	Hsi	515 Hinton James Dr
Vishal	Reddy	602 MLK Jr Blvd
Jessica	Stickel	105 Stadium Dr
Janet	Zamora	495 Paul Hardin Dr
Marrisa	Rose	
Lindsey	Hooker	881 MLK Jr Blvd
Victoria	Viverette	208 Church St
Sam	Wilkins	602 MLK Jr Blvd
Donte	Harris	281 raleigh St
Martha	Carter	201 Raleigh St
Tracy	Edwards	480 Ehringhaus Dr
Claire	Boyd	480 Ehringhaus Dr
Jessie	Winfree	1702 Granville Tower W
Katie	Starr	
Sol	Weiner	100 Rarn Ln
Benjamin	Boyd	450 Ehringhaus Dr
Deanelle	Thompson	515 Hinton James
Dylan	Wallan	

Jacob	Sellinger	
Devin	Simpson	
Lucas	Selvidge	
Haley	Carstens	
Rachel	Rhodes	
Olin	Linn	
Dean	Murphy	

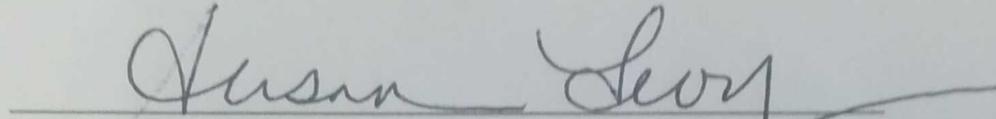
## In Support



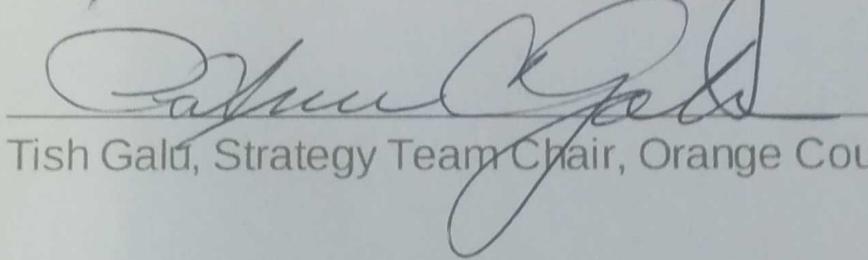
Min. Robert Campbell, Rogers Eubanks Neighborhood Association



Rev. Lisa Fischbeck, Episcopal Church of the Advocate



Executive Director Susan Lewy, Orange County Habitat for Humanity



Tish Galu, Strategy Team Chair, Orange County Justice United

Attachment: Petition from HS Route stakeholders

# **ATTACHMENT 3**

## **Lake Hogan Farms**

**Brian Litchfield**

---

**Subject:** FW: Bus Service Needed in Lake Hogan Farms!

-----Original Message-----

**From:** Bethany Chaney [<mailto:BChaney@townofcarrboro.org>]  
**Sent:** Monday, February 23, 2015 7:33 PM  
**To:** Brian Litchfield  
**Subject:** FW: Bus Service Needed in Lake Hogan Farms!

---

Bethany E. Chaney  
Alderman  
217E Hillsborough Rd.  
Carrboro, NC 27510  
919-360-4346  
Connect with me on Twitter<<https://twitter.com/Chaney4Carrboro>>  
Connect with me on Facebook<<https://www.facebook.com/pages/Chaney-for-Carrboro/695675477118521>>

---

**From:** Annie Sullivan [[annie.l.sullivan@icloud.com](mailto:annie.l.sullivan@icloud.com)]  
**Sent:** Monday, February 23, 2015 9:48 AM  
**To:** Bethany Chaney  
**Subject:** Bus Service Needed in Lake Hogan Farms!

Dear Ms. Chaney,

I urge you to support bus service for Lake Hogan Farm. We have many people who travel downtown to shop, to eat at restaurants, to attend school and go to work. In our family alone, we have 2 students and 1 adult who travel daily to Carrboro and would prefer to ride the bus. We sometimes bike or walk to other bus stops but there is no safe alternative without sidewalk on Homestead Rd. which makes a bus stop in LHF even more urgent.

Please consider extending bus service to Lake Home Farms.

Thank you,  
Annie Sullivan  
[alslaw@bellsouth.net](mailto:alslaw@bellsouth.net)<<mailto:alslaw@bellsouth.net>>

## Brian Litchfield

---

**Subject:** FW: Bus service to Lake Hogan Farms

-----Original Message-----

**From:** Bethany Chaney [<mailto:BChaney@townofcarrboro.org>]  
**Sent:** Monday, February 23, 2015 7:33 PM  
**To:** Brian Litchfield  
**Subject:** FW: Bus service to Lake Hogan Farms

---

Bethany E. Chaney  
Alderman  
217E Hillsborough Rd.  
Carrboro, NC 27510  
919-360-4346  
Connect with me on Twitter<<https://twitter.com/Chaney4Carrboro>>  
Connect with me on Facebook<<https://www.facebook.com/pages/Chaney-for-Carrboro/695675477118521>>

---

**From:** Laura Brooks [[laura.brooks@duke.edu](mailto:laura.brooks@duke.edu)]  
**Sent:** Sunday, February 22, 2015 9:56 PM  
**To:** Damon Seils; Bethany Chaney  
**Subject:** Bus service to Lake Hogan Farms

Hi Damon and Bethany,

Susan Romaine posted in the "Nextdoor" list that the Board of Aldermen is considering bus service to Lake Hogan Farms.

I just wanted to put in my \$.02 that I think it's a wonderful idea. I regularly take the Triangle Transit buses to my job at Duke, but getting into town to catch those buses is always a bit of a problem. It would also be a wonderful thing for going downtown just to go out to eat or listen to music. Additionally I think it's great for kids to develop independence. My kids are almost grown now, but both enjoyed using the HS bus to get around at times, from their school.

And speaking of the HS bus, it's possible for me to walk to Morris Grove to catch it. However, I've only done it once, because the timing of it is almost perfectly set to NOT mesh with the Triangle Transit buses. I realize that it's just chance, and you can't please everyone with the schedules, but as far as I recall, the HS gets in right after the TT leaves, such that the waiting time is maximized.

Laura E. Brooks  
Sr. Analyst/Programmer  
Research Application Development Group (RAD)  
919-668-0539 / [laura.brooks@duke.edu](mailto:laura.brooks@duke.edu)

Town of Carrboro, NC Website - <http://www.townofcarrboro.org> E-mail correspondence to and from this address may be subject to the North Carolina Public Records Law and may be disclosed to third parties.

## Brian Litchfield

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**Subject:** FW: FOR Bus Service to Lake Hogan Farms

-----Original Message-----

**From:** Bethany Chaney [<mailto:BChaney@townofcarrboro.org>]

**Sent:** Monday, February 23, 2015 7:39 PM

**To:** Donna Reeve; Damon Seils

**Cc:** Brian Litchfield

**Subject:** RE: FOR Bus Service to Lake Hogan Farms

Thanks so much for writing, Donna. Unfortunately service additions are not up to the Board of Alderman, although we certainly support this request. I have copied Chapel Hill Transit director Brian Litchfield, who can speak more to the process. I should note that CHT is undertaking some significant financial analysis and planning right now, and new service planning will be largely dependent on the outcome. Do stay tuned!

---

Bethany E. Chaney  
Alderman  
217E Hillsborough Rd.  
Carrboro, NC 27510  
919-360-4346

Connect with me on Twitter<<https://twitter.com/Chaney4Carrboro>>

Connect with me on Facebook<<https://www.facebook.com/pages/Chaney-for-Carrboro/695675477118521>>

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**From:** Donna Reeve [[dsreeve@gmail.com](mailto:dsreeve@gmail.com)]

**Sent:** Monday, February 23, 2015 1:02 PM

**To:** Damon Seils; Bethany Chaney

**Subject:** FOR Bus Service to Lake Hogan Farms

Hi Carrboro Board of Aldermen:

I think Lake Hogan Farms is an ideal location for bus service. There are many people who have to use the park and ride locations to take the bus to UNC Hospital or Campus, and many more who would use the bus if it served our neighborhood.

I respectfully ask the board to consider adding bus service to the Lake Hogan Farm neighborhood for the benefit to all who live, work and visit here.

Thank you,  
Donna Reeve  
204 Commons Way  
Carrboro, NC 27514

Town of Carrboro, NC Website - <http://www.townofcarrboro.org> E-mail correspondence to and from this address may be subject to the North Carolina Public Records Law and may be disclosed to third parties.

**5A. Long Range Financial Sustainability Plan Update**

Staff Resource: Rick Shreve, Budget Manager  
Brian Litchfield, Director

---

**Overview**

- At the March 24, 2015 meeting the consultant team provided a presentation on the Fare Implementation Analysis. The analysis has been updated based on the feedback provided during the presentation and is attached to this item for your review.

**Next Steps**

- Work with the Chapel Hill Town Manager to determine best method for reviewing the Fare Implementation Analysis with the Chapel Hill Town Council.
- May Partners Meeting will include a presentation from the consultant team on the Capital Plan.
- May Partners Meeting will also include a white paper on Vehicle Size/Fuel Types.

**Attachments**

- Final Draft of Fare Implementation Analysis.

# FARE IMPLEMENTATION ANALYSIS

## EXECUTIVE SUMMARY

Chapel Hill Transit (CHT) transitioned from charging fares to operating fare free in 2002. Shortly after this change, ridership began to increase and ultimately grew from approximately 3.5 million to nearly 7 million between 2002 and 2012. CHT credits this growth—in part—to its decision to operate fare free. CHT has not collected fares since 2002; therefore, the agency does not have capital or administrative systems in place to charge a fare.

However, financial constraints have led CHT and the CHT Partners<sup>1</sup> to re-evaluate the potential benefits and costs associated with re-instituting fares, including:

- Policy and administrative implications associated with charging a fare
- Estimated capital and operating costs and benefits
- Expected ridership and revenue impacts raised by different fare scenarios
- Estimated return on investment associated with charging a fare

## Fare Collection Considerations

Charging a fare—or not charging a fare—encompasses a wide range of costs and benefits for CHT. By not charging a fare, CHT loses revenue. With ridership close to seven million passengers annually, the potential for fare revenue may be significant. In addition, CHT as an agency is subjected to some negative perceptions that users of the service are not “paying its way.”

The costs of operating fare free, however, are balanced by benefits. These benefits include not only increased ridership, but also easier administrative and operational systems. Operating fare free is less complex because it simplifies accounting systems and reduces the need for secure storage of cash. CHT also does not need to manage and distribute fare media. As part of transitioning to a fare system, CHT would need to invest in capital equipment (fareboxes) and hire administrative staff to administer and manage the fare collection system. There are also operating costs associated with charging a fare because passengers boarding the bus and stopping to pay their fare will slow routes.

## Fare Policies

Fare collection would also require that CHT develop and implement a fare policy to address financial matters (fare levels and revenue), customer relations, and cost control (administrative/management issues). An additional fare policy issue for CHT is consideration of the regional transit network and developing a fare system that is consistent with existing regional practices, including transfers, fare technology, and the GoPass regional fare card.

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<sup>1</sup> Includes representatives from the Town of Chapel Hill, the Town of Carrboro, and the University of North Carolina-Chapel Hill.

Social equity and environmental justice are also important considerations in establishing and setting transit fares. Transit agencies typically work hard to offer equitable fares because they recognize that riders may have a hard time paying their fares.

## **Fare Implementation Costs**

### **Capital Cost**

Implementing a fare requires capital investment because the vast majority of CHT’s vehicles do not have fareboxes and where fareboxes exist, they are outdated. For purposes of this analysis, it is assumed that fareboxes would need to be purchased for all CHT vehicles. There are also a series of other capital equipment needs associated with fare collection systems. In total, the estimated capital investment necessary to purchase and install a fare collection system is estimated to be between \$1.8 million and \$2.8 million.

### **Operating Cost**

In addition to capital investments, implementing a fare would also have ongoing operating costs associated with administering the fare system. These costs include developing and distributing fare media (tickets and passes), managing reduced fare programs, and customer service questions. Ongoing operating costs for fare implementation are estimated at roughly \$530,000 annually. About half of the costs are associated with increased staff, maintenance of the fareboxes, and purchasing fare media. The other half reflect contributions to a capital reserve fund so new equipment can be purchased at the end of its useful life.

Additionally, introducing fare payments to a transit system inevitably will create boarding delays. These delays are related to passengers paying their fares as well as asking questions and talking to the driver. For a single stop, these small delays may seem insignificant. However, over the course of a full route, they can aggregate and create noticeable issues with on-time performance and schedule adherence. Annual operational impacts associated with slower boarding times are estimated to cost approximately \$390,000.

### **Revenue**

Ridership and revenue assumptions are based on three fare scenarios developed as part of this analysis.<sup>2</sup> Figure ES-1 shows gross and net revenue projections for the low, medium, and high fare scenarios. Gross revenue projections do not include the cost of collecting fares, capital investments, or additional operating costs<sup>3</sup>.

When accounting for annual operating costs, fare revenue set at the high (\$1.25) level would generate a net positive return of just over \$100,000 annually, or less than 1% of CHT’s annual operating budget. The middle and low fare levels are estimated to result in a net revenue loss for CHT.

---

<sup>2</sup> The low-end fare reflects a “charge something” fare to address potential concerns about riders not paying their way, or could be seen as an introductory fare to get passengers accustomed to a fare structure. The high-end fare represents a level used in a number of peer systems, while also acknowledging CHT passengers’ ability to pay. These fares are in line with fares charged for local service by other transit services in the Triangle Region (see also Appendix A).

<sup>3</sup> Potential implementation of a low-income fare would result in less incoming revenue than the amounts cited here.

**Chapel Hill Transit – Fare Implementation Analysis**  
Chapel Hill Transit Strategic and Financial Sustainability Plan

Figure ES-1 Revenue Estimates

Fare Revenue Alternatives	Low	Medium	High
Fixed Route Fare Structure ( <i>Three fare scenarios</i> )	\$0.50	\$1.00	\$1.25
Fixed Route Passenger Revenue	\$467,572	\$870,222	\$990,365
EZ Rider Fare Structure ( <i>Three fare scenarios</i> )	\$1.00	\$1.25	\$1.50
EZ Rider Passenger Revenue	\$11,594	\$21,708	\$34,007
<i>Estimated Gross Fare Revenue (Fixed Route + EZ Rider)</i>	<i>\$479,177</i>	<i>\$891,930</i>	<i>\$1,024,372</i>
Estimated Annual Operating Costs	\$922,905	\$922,905	\$922,905
<i>Estimated Annual Net Revenue Gain (Loss)</i>	<i>(\$443,728)</i>	<i>(\$30,726)</i>	<i>\$102,014</i>

Notes:

1. Assumed 50% of the full fare would be collected because of discounted fares, pre-paid passes, etc. This percentage is within the industry norm for a small-sized system like CHT.

### Ridership Loss

Consumption of transit, like other goods and services, reacts to cost. Significant research over time has examined the sensitivity of transit ridership to fare increases. In transit, the standard measurement of sensitivity to fare changes means that for every 10% increase in fares, ridership will decrease by three percent.

Additionally, research has shown that in central business districts (CBDs), a higher average loss in ridership can be anticipated due to fare increases, since in a CBD short walking trips and transit trips are relatively interchangeable. The higher CBD elasticity value is applicable to CHT, as walking is an option for a number of trips, especially those to/from the University of North Carolina-Chapel Hill (UNC-Chapel Hill).

When analyzing a potential fare for the CHT system, an estimated ridership loss of 28% to 39% is anticipated.<sup>4</sup> Ridership losses are estimated to be less for dial-a-ride (EZ Rider) services because many of these passengers are seniors and/or persons with disabilities who rely heavily on these services. Estimated ridership loss is shown in Figure ES-2.

Figure ES-2 Ridership Estimates

	Low	Medium	High
<b>Estimated Fixed Route Ridership</b>			
CBD % Loss due to Fare	(28%)	(33%)	(39%)
Estimated Ridership Loss in CBD	(294,577)	(359,915)	(414,448)
<b>Estimated EZ Ride Ridership</b>			
% Loss due to Fare	(20%)	(26%)	(30%)
Estimated Ridership Loss	(12,205)	(15,233)	(17,899)

<sup>4</sup> Ridership loss estimates are based on Transit Cooperative Research Program (TCRP) research and peer agency experience.

### Return on Investment

A relatively straightforward way to understand the impact of the investment in terms of benefits produced is the return on investment (ROI), which compares the capital and operating cost (investment) against the total benefits over a ten-year period. For purposes of this analysis, it was assumed CHT would be able to pay for all capital investments associated with the fare collection equipment without borrowing money. It was also assumed that operating costs would increase at a rate of 2% per year, while revenues would remain flat for the first five years; in year five, fare revenue would increase by 5% and then remain constant until the end of the 10-year period.<sup>5</sup>

The ten-year analysis suggests that implementing fares will not generate positive benefits for CHT even if fares are set at the high level (see Figure ES-3).

Figure ES-3 Return on Investment for Ten-Year Period

	Low Capital Investment	High Capital Investment
Low Fares	(59%)	(61%)
Medium Fares	(23%)	(28%)
High Fares	(12%)	(18%)

Source: Nelson\Nygaard Consulting Associates

### Federal and State Revenue Loss

Federal funds account for roughly \$1.9 million (about 12%) of CHT’s revenues annually. The majority of these funds are administered through the Federal Transit Administration (FTA) Section 5307 program, which distributes resources based on formula set by law. This formula is designed to allocate resources based on factors such as population, population density, and the number of low-income individuals as well as bus revenue vehicle miles and bus passenger miles.

Likewise, the State of North Carolina provides funding for public transportation services. The State Maintenance Assistance Program (SMAP), the largest of these programs, provides operating costs for urban, small urban, and regional transit systems. Allocations are based on a formula that reflects ridership. In 2013, CHT received \$2.7 million (about 17%) from the state.

There is the possibility, therefore, that if ridership on CHT declines, CHT could receive less federal and state funding. For purposes of this analysis, our team tested the impact of a small decline in FTA and state funding assistance (roughly 2.5%) and estimated the ROI for charging fares. The analysis suggests if a decline in federal and state funds is included, fares remain unprofitable at all fare levels (see Figure ES-4).

Figure ES-4 Return on Investment for Ten-Year Period with Loss of Federal and State Funds

	Low Capital Investment	High Capital Investment
Low Fares	(62%)	(64%)
Medium Fares	(30%)	(34%)
High Fares	(31%)	(35%)

Source: Nelson\Nygaard Consulting Associates

<sup>5</sup> Transit industry experience nationally suggests it is difficult for transit agencies to raise fares on an annual basis. Instead fares are raised periodically, roughly every five years.

# 1 OVERVIEW

Chapel Hill Transit (CHT) transitioned from charging fares to operating fare free in 2002. Shortly after this change, ridership began to increase and ultimately grew from approximately 3.5 million to nearly 7 million between 2002 and 2012. CHT partially credits this growth to its decision to operate fare free.

Currently, there are two exceptions to CHT’s fare free operations: the Pittsboro Express (PX)—which is jointly operated with the Chatham Transit Network and provides service between the Town of Chapel Hill and Pittsboro; and the Tar Heel Express, which provides transit service to/from football and men’s basketball games on the UNC-Chapel Hill campus. The PX and the Tar Heel Express cost \$3 for a one-way trip. Tar Heel Express fares are collected off-board, with a contractor handling the sale and collection of fares. In addition, the majority of riders on the PX pay their fares with a monthly pass. As a result, CHT’s system is not equipped or experienced with fare collection.

Despite its success operating fare free, financial constraints have led CHT and the CHT Partners<sup>6</sup> to re-evaluate the potential benefits and costs associated with re-instituting fares. As part of the Strategic and Financial Sustainability Plan, the Nelson\Nygaard team explored the likely benefits and costs associated with instituting fares as one potential method for raising revenues. The analysis includes:

- Policy implications associated with charging a fare
- Estimated capital and operating costs and benefits
- Expected ridership and revenue impacts raised by different fare scenarios
- Estimated return on investment associated with charging a fare

The cost-benefit analysis relied on several critical assumptions for estimating capital and operating costs, as well as projecting ridership. The assumptions are referenced throughout this report and are summarized in Chapter 3 for reference.

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<sup>6</sup> Includes representatives from the Town of Chapel Hill, the Town of Carrboro, and the University of North Carolina-Chapel Hill.

## 2 IMPLEMENTING A FARE STRUCTURE: BENEFITS AND CHALLENGES

Charging a fare—or not charging a fare—encompasses a wide range of costs and benefits for CHT. The costs largely include revenue losses, plus a public perception held by some that users of the service are not “paying its way.” The costs of operating fare free are balanced by benefits, which include not only increased ridership, but also administrative, operational, and customer service benefits. Not charging a fare simplifies much of CHT’s administration, including back-end accounting, secure storage of funds, or distribution of fare media.

Eliminating fares also helps system operations because it reduces the amount of time buses wait at stops (i.e., vehicle dwell time<sup>7</sup>) because passengers board the bus more slowly as they stop and pay their fare. The lack of fares also avoids disputes between operators and passengers regarding properly paid fares. Finally, operating fare free is consistent with the high-level goals of the Town of Chapel Hill—to support a sustainable environment and vibrant local economy as well as technical policies associated with limiting the expansion of existing roadway capacity and limiting parking growth on the UNC-Chapel Hill campus.

### Benefits of Implementing a Fare

In the current fiscally-constrained environment, transit agencies around the U.S. are looking for any and all opportunities to increase their operating revenue by securing new funding sources and increasing or introducing transit fares. Indeed, the need for additional revenue is a key factor behind CHT’s decision to reevaluate its decision to operate fare free. Some of the key benefits of introducing a fare include:

- Increasing revenue to help close a funding gap, including potentially supporting capital purchases
- Reducing reliance on federal and state funding
- Supporting the perception that the public helps pay for public services (addressing the question: why should transit riders get a “free ride”?)
- Addressing potential problems with individuals who may ride the bus seeking shelter or for other non-transportation reasons

### Costs of Implementing a Fare

While offering potential for increased revenue, instituting a fare would require capital investments, create new or expanded responsibilities for staff, and increase operating costs for CHT. Implementing a fare structure requires significant planning activity and policy

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<sup>7</sup> More formally, this refers to the amount of time that a bus will “dwell” at a stop to load and unload passengers.

considerations by staff, the Town of Chapel Hill, and the CHT Partners, as well as capital investments and increased staff responsibilities. Some of the significant challenges CHT would face if a fare were introduced are:

- **Investment in fare collection hardware and office/accounting infrastructure**
  - Installing fareboxes on the majority of the vehicle fleet (approximately 115 fixed-route and demand response vehicles)
  - Developing secure space for accounting, auditing, and fare reconciliation
  - Installing a vault for secure money storage
- **Increase in staff responsibilities**
  - Accounting, auditing, and fare reconciliation
  - Additional marketing and customer service responsibilities to convey and educate passengers and drivers about the fare structure and policies
  - Point of sale administration and staffing for selling passes at CHT and distributing passes to retail locations and ticket vending machines (TVMs)
  - New and increased responsibilities for drivers in operating the farebox and conducting fare enforcement
  - Resources needed to conduct public outreach around introduction of fares and future increases in fares
  - Additional responsibility for maintenance/administrative staff to “empty” fareboxes and count fares

Implementing a fare also creates operational costs and challenges, such as:

- **Increased dwell times** (additional boarding time at bus stops) and operational delays associated with collecting a fare.
- **Development of fare validation and enforcement policies.** The collection of fares requires operators to oversee fare validation and enforce policies, and can result in altercations with passengers and inconsistent execution of agency policies.
- **Consideration of Title VI impacts.** CHT must ensure that fare implementation would not disproportionately affect low-income and minority passengers.
- **Training operators and supervisors.** CHT must train drivers, supervisors and dispatchers about fare collection policies, procedures and passenger interactions.
- **Potential conflicts between operators and passengers.** Although some assaults occur without reason, many assaults do have one or more contributing factors. According to a study by the Transit Cooperative Research Program (TCRP), fare enforcement was reported by 67% of respondents as the most common contributing factor in driver assaults.<sup>8</sup>
- **Customer complaints** would likely increase as a result of fare policy implementation.

Each of these issues is explored in this technical memo.

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<sup>8</sup> TCRP Synthesis 93: Practices to Protect Bus Operators from Passenger Assault

## 3 ANALYSIS PROCESS, APPROACH, AND KEY ASSUMPTIONS

This analysis was designed to be understandable and replicable. However, it relies on a series of assumptions regarding behavioral changes anticipated from passengers if CHT were to implement a fare, as well as the costs of different capital and administrative systems.

### Resources and Sources

Transit Cooperative Research Program (TCRP) research on fare policy as well as fare collection technical and operational issues were important resources for this study. TCRP is a national professional research organization that works cooperatively with the Federal Transit Administration (FTA); the National Academies, acting through the Transportation Research Board (TRB); and the Transit Development Corporation, Inc. (TDC), a nonprofit educational and research organization. The TCRP serves as one of the principal means by which the transit industry develops innovative solutions on a wide variety of topics through transit research in fields such as planning, service configuration, equipment, facilities, fares, operations, human resources, maintenance, policy, and administrative practices.

In particular, the study team relied on TCRP Report 94: Fare Policies, Structures, and Technologies<sup>9</sup> to identify several elements associated with fare collection and corresponding cost factors such as capital equipment needs and ongoing costs to print and distribute passes, handle cash, and perform other administrative tasks. The TCRP research is based on transit industry standards drawn from a cross section of large and small transit agencies. These factors were used in estimating initial capital costs and ongoing administrative expenses. The TCRP report was updated in 2003, so in many cases assumptions were supplemented with peer review research, the consulting team's professional experience with fare studies conducted across the country, and consultation with a major manufacturer of farebox equipment and facilities.

The final step in the process was collaboration with CHT staff to ensure that the approach reflects CHT's operating environment and that the ridership and revenue analysis is tailored to Chapel Hill's unique atmosphere and high student ridership. Projected administrative costs for new responsibilities were calibrated to CHT's pay structure.

### CHT Existing Funding

In combination with federal and state funds, CHT's operating revenues are provided by partner contracts with the Town of Carrboro and UNC-Chapel Hill as well as funding contributions from the Town of Chapel Hill. In the short-term, additional revenues are expected to be available to CHT through the Orange County sales tax and vehicle registration fees. These revenues were not

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<sup>9</sup> TCRP 94 – Fare Policies, Structures, and Technologies: Updated 2003.

included in this analysis because the funding mechanisms are still being developed and are not expected to structurally change this analysis.

One of the unique characteristics of CHT is the funding arrangement with its partners and the Town of Chapel Hill—combined, the three entities contribute roughly 60% of CHT’s operating and capital resources. As discussed, UNC-Chapel Hill provides roughly 38% of CHT revenues<sup>10</sup>, which are paid for through multiple sources of non-appropriated revenue for transit services. The Student Transit Fee pays for access to and around campus for students and largely reflects a “pre-paid” transit fee for students, faculty, and staff at UNC-Chapel Hill. The Town of Chapel Hill contributes roughly 17% of CHT’s operating revenues, and the contract with the Town of Carrboro provides approximately 6%.<sup>11</sup> Contributions made by the individual towns are not directly tied to any rider groups or associated with pre-paid fares.

## **Key Assumptions**

In developing this report, the consultant team relied on several key assumptions for estimating capital and operating costs and projecting ridership. The assumptions are referenced throughout this report when the topics are discussed; however they are highlighted below for easy reference.

### **Capital Investments**

- Capital costs are presented as low-end and high-end unit costs consistent with TCRP unit costs and refined based on consultation with major manufacturers.
- Ten percent of initial costs are added for spare parts and to ensure high end equipment is fully functional at all times.
- One hundred percent of capital costs are funded by CHT. It is possible that federal funds could potentially cover up to 80% of the capital costs, but given the existing demand for capital funds, it is assumed CHT would use all local revenues to implement a fare collection system. Ongoing operating costs include a capital reserve replenishment line item based on capital life-cycle periods.

### **Ongoing Operating Costs**

- Cost estimates are based on CHT operations of roughly 158,000 annual hours at \$92/hour, for a total of \$14.5 million.
- The study team evaluated impacts based on three different fare levels or scenarios. The suggested fare levels reflect regional fares, which are summarized in Appendix A.
- Tickets/passes assume a hybrid magnetic stripe (transfers and casual pass purchases—30% of monthly passes) and smart card (U-Pass and regular monthly pass users—70% of monthly passes) system. This assumption is consistent with the regional GOPass.
- Two new full-time employee equivalents (FTEs) would be required: an administrative position and a mechanic at \$55,000/year (each).
- Assumes no federal funds are used for purchasing capital equipment. Replenishes capital reserves based on lifespan of equipment.

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<sup>10</sup> UNC-Chapel Hill contributions to CHT include funding to support fare free access to the system for UNC-Chapel Hill affiliates. The contributions also include funding for specific CHT services.

<sup>11</sup> Chapel Hill Transit FY 2013 operating budget.

- Boarding delay (dwell time impact) is estimated on a per-boarding basis. Assumptions about the impact on dwell time associated with different fare payment methods assume:
  - An additional 1.5 seconds is needed for each individual boarding a CHT vehicle.
  - Impacts on schedules and on-time performance. Many trips currently exceed cycle time<sup>12</sup>, resulting in additional trips needed on select routes.

**Ridership and Passenger Revenue Estimates<sup>13</sup>**

- Ridership estimates are based on 2012 fixed-route ridership of 7 million and assume a low transfer rate of 3.4%. This assumption reflects data collected on CHT’s most recent rider survey.
- Ridership elasticity is based on TCRP Research and peer agency experience.
  - Assumes a downtown environment where walking is viable option for short trips.
  - Assumes fixed-route ridership losses ranging from a low of 28% to a high of 39%.
  - EZ Rider ridership loss is assumed to be less than fixed-route because riders are highly transit dependent. Losses are anticipated to range from a low of 20% to a high of 30%.
- Revenue estimates are based on average fare per rider. This number is lower than the actual fare because of passengers paying discounted fares.
- Ridership and farebox revenues are based on a “snapshot” in time. The analysis does not provide projections over time.

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<sup>12</sup> Cycle time is the roundtrip travel time including layover and recovery time. Recovery or wait time allows the bus driver to recover from traffic and passenger boarding delay resulting in being able to leave next bus trip on time and avoid ongoing off-schedule domino effect.

<sup>13</sup> Refer to page 15 for additional details.

## 4 IMPLEMENTING A FARE: POLICY AND STRATEGY

There are a series of fundamental and interrelated considerations associated with implementing a fare:

1. Fare Policy
2. Fare Strategy and Structure
3. Payment Type and Technology
4. Fare Validation/Collection

Each of these four elements is discussed in greater detail in this section.

### Fare Policy

As part of implementing fares, CHT would need to implement a fare policy to address financial matters (revenue), equity, customer relations, simplicity, and cost control (administrative/management issues). An additional fare policy issue for CHT is consideration of the regional transit network and developing a fare system that is consistent with existing regional practices. Developing and prioritizing fare policy goals are important first steps in establishing a fare structure.

### Revenue Objectives and Measurements

One of the main reasons for charging a fare is to generate a revenue stream that will help fund agency operations and investments. As part of instituting a fare, the Town of Chapel Hill and the CHT Partners may want to set policies or expectations for fare revenues. Goals for fare revenue are typically identified in terms of a farebox recovery target<sup>14</sup> or level of subsidy such as (for example):

- Achieve a fixed-route farebox recovery ratio of at least 20%.
- Subsidy per fixed-route passenger should not exceed \$2.15<sup>15</sup>.

Most—although certainly not all—transit systems have established a target for achieving the percentage of costs to be recovered by passenger fares. Standard transit industry practice is for farebox recovery ratio targets for fixed-route local bus service to range between 15% and 30%. Based on current data and assuming all the revenue provided by UNC-Chapel Hill's local proportional share was counted as pre-paid fare revenue, CHT would already achieve a farebox recovery ratio of 25%, a larger proportion than industry practices.

<sup>14</sup> Farebox Recovery Ratio is calculated by dividing all passenger (farebox) revenue by total operating costs. Farebox recovery evaluates both system efficiency (through operating costs) and productivity (through boardings).

<sup>15</sup> CHT's cost per passenger was \$2.12 in 2012.

For paratransit and Americans with Disabilities Act (ADA) services, it is more expensive to produce a trip, and the number of passengers carried per hour is significantly lower compared to fixed-route service. As a result, a lower farebox recovery is expected, typically in the range of 5% to 10%.

CHT may choose to set a farebox recovery target as part of a larger effort to help set fares and balance affordability for passengers versus maximizing revenues. Another valuable measurement is subsidy per passenger, which is calculated by subtracting passenger fares from operating costs and dividing this number by ridership. In addition to these quantitative measurements, CHT may want to consider some basic qualitative measures such as maximizing revenue while minimizing ridership loss.

### **EZ Rider**

One area where equity will be important for Chapel Hill is CHT's paratransit service, EZ Rider. Federal rules limit the amount a fare can be charged to riders on ADA-mandated complementary paratransit service to twice the cash fare that is charged for a comparable fixed-route trip (i.e., if a local adult cash fare is \$1, the maximum ADA fare is \$2).

EZ Rider service is expensive to provide but highly valued by the older adults and people with disabilities living in Chapel Hill and Carrboro. Charging a fare after many years of offering the service may be a difficult transition for many. For the purposes of this analysis, it is assumed that fares would be implemented on EZ Rider in conjunction with fixed-route services.

### **Public Involvement**

As a sub-recipient of FTA funds for transit service, CHT must comply with Title VI including evaluating any and all fare changes to determine whether those changes will have a discriminatory impact based on race, color, or national origin of the transit riders. Specifically, the transit provider shall engage the public in a decision-making process to develop a major service change policy and fare change policy. FTA guidance requires public engagement when developing service change and disparate impact policies.

### **Transfer Policies and Regional Considerations**

Other key fare strategy considerations are transfers and transfer policy. Many systems are designed so that many riders must transfer between bus routes, which require agencies to address transfers. Transfers are issued at the time of boarding and are intended for passengers who need to change buses to get where they're going without paying a fare every time they board. Surveys show a very small percentage (estimated at 3-4%) of CHT riders transfer between CHT routes as part of their trip. This means that if CHT were to introduce a fare structure, the financial impact of one decision over another will not be significant. However, the decision does have regional implications because some riders may transfer from other services to CHT or from CHT to other services.

Agencies that offer transfers—either free of charge or at a discounted rate—typically allow a set time for their use, often a two-hour period, and allow them to be used in one direction only. In this case, a driver issues the rider a transfer with the time stamped on it, and the rider can get on and off as many buses as necessary within the allotted time period as long as travel is generally in one direction. Other agencies allow transfers to function as a two-hour pass, allowing passengers unlimited travel in any direction. Typically the rider displays the valid transfer as proof of payment.

Transfers have become an increasingly sensitive and controversial issue at many transit agencies because of problems associated with their use. For example, a common complaint is that passengers use transfers improperly, such as with an expired time stamp or on a return trip when that is not allowed. Such improper use causes conflicts between operators and passengers and boarding delays when operators take time to validate transfers. Agencies lament that improper use of transfers contributes to fare evasion and creates on-time performance problems. An increasing trend in the transit industry is to eliminate transfers and offer day passes, which allow passengers unlimited ride privileges in a 24-hour period. Day passes and other types of pre-paid fare instruments are discussed in the following section.

### **Regional Considerations and Inter-Agency Transfers**

CHT is one of seven transit operators in the Research Triangle region in North Carolina (see Appendix A). Of these seven agencies, all but two (CHT and the North Carolina State University Wolfline) charge a fare. While not required, it is likely that if CHT charged a fare, the fare would roughly be consistent with other operators in the region. Generally speaking, transit agencies in the Triangle Region:

- Charge between \$1 and \$1.25 for local service.
- Vary fares based on distance – fares on longer distance and regional services start at \$2.00.
- Vary fares based on service types – transit agencies charge more for premium services, such as regional express and special event services. Regional express routes, for example, cost \$2.50 for a one-way cash fare. The cash fare on CHT's Tar Heel Express route is \$3 for a one-way trip.
- Offer free fares to adults aged 65+ and children aged 12 or less.
- Accept the regional fare card, GoPass. The GoPass is accepted by four of the transit operators in the region.

The GoPass is the Triangle Region's regional fare card. It can be used on the four transit operators in the area that currently charge a fare: CAT in Raleigh, C-Tran in Cary, DATA in Durham, and regional services operated by Triangle Transit Authority (TTA). The only operator not participating in the GoPass is Orange County Public Transportation. GoPasses can be purchased as a day pass, a five-day pass, or a 31-day pass. UNC-Chapel Hill students, faculty, and staff may receive a free GoPass if they live off campus and ride TTA to get to campus.

In the case of CHT, transfer policies are further complicated by the fact that other transit services (TTA, for example) operate in Chapel Hill and Carrboro. As part of developing a transfer policy, CHT would need to negotiate transfers between systems. The negotiation includes CHT's willingness to accept transfer riders from other systems as well as other system's willingness to accept CHT riders transferring to their services, including participation in regional fare cards such as GoPass.

Most transit agencies in the Triangle Region do not charge for a transfer, although some charge a nominal amount. Currently, only TTA in the Triangle Region charges for transfers, requiring an additional \$0.50 for riders transferring between local and express services. GoPass holders, however, are able to transfer free of charge between nearly all of the regional service providers.

## **Fare Strategy and Structure**

Fare strategy refers to the general type of fare collection and payment structure. Possible approaches include flat fares, differential pricing (by distance traveled, time of day, or type of service), market-based or discounted payment options, and transfer pricing. Other options are fares based on a zonal system, peak/off-peak differentials, and express or other special surcharges. Fare structure represents the combination of one or more fare strategies with specific fare levels. CHT has already established a fare for its longest distance trips. Beyond the handful of routes, CHT only operates short distance local trips and short distance express trips. Therefore, a fare structure will likely not be as complex as other transit agencies.

The process of establishing pricing levels is influenced by political and social equity concerns and closely tied to revenue objectives. A common practice for transit agencies is to monitor farebox recovery ratio as an indicator of when and how much to raise fares. For example, if a transit agency has a farebox recovery target of 20% for its fixed-route service and this ratio is declining as costs increase, then it will consider increasing fares. However, such decisions need to be carefully considered because ridership typically drops after a fare increase. A rule of thumb in the transit industry is that for every 10% increase in fares, ridership will decrease by 3%. This “-0.3 elasticity” has proven to be a very accurate estimate of the relationship between overall ridership and fares over the years.

When establishing a fare structure, it is important to consider the types of passengers carried and the types of services offered. Typically, transit agencies have four to five categories:

- Adult (full or base fare)
- Seniors and people with disabilities (federally-mandated discounted fare)
- Students (discounted fare)
- Children (under five years old ride free with paying adult)
- Premium fares (express or limited-stop service)

The base cash fare for local bus service should be at a level that is reasonably affordable for riders and represents a “fair share” of the costs of operating transit services, although in both cases these are value judgments. While there is no one “right” answer, the standard in the industry for a transit agency operating in a relatively compact service area with a fleet size of about 100 buses ranges between a 15% and a 25% farebox recovery ratio systemwide.

### **Reduced Fares and Title VI Considerations**

Social equity and environmental justice are important considerations in establishing and setting transit fares. Transit agencies try to offer equitable fares because they recognize that some passengers who depend on the service for their mobility needs may have a harder time paying for it. Environmental justice considerations also address equitable and fair treatment for all segments of the population.

The FTA requires that fixed-route services that receive FTA operating assistance offer older adults and persons with disabilities a 50% discount from the full fare during off-peak hours. Many transit agencies go beyond the legal requirements and offer a 50% discount throughout the day for cash fares as well as discounted monthly pass or tickets.

Many transit agencies also have a variety of fare instruments and discounted fares to address these social equity/justice concerns. Reduced and discounted fares for young children and

students (elementary and high school), for example, are frequently available, as are discounted monthly passes or ticket books. Many transit agencies also offer free fares for children less than five years of age, provided they are traveling with a fare-paying adult. Regionally, several agencies, including CAT and DATA, offer discounted cash fare for students (aged 17 or less) and youths (aged 12 or less).

Additionally, many transit agencies negotiate special fare pricing or fare mechanisms with human and health service organizations. Human and health service agencies want to ensure their clients can get to programs, services and employment and work with transit agencies to develop appropriate fare media, such as ticket books or tokens. These arrangements are usually negotiated between staff from both agencies. As part of identifying special fare classifications, agencies must also determine how people will qualify or demonstrate eligibility for reduced fares, including the federal half-fare program.

### **Low-Income Fare Considerations**

Chapel Hill and Carrboro have expressed interest in investigating implementation of a low-income fare program if fares were reinstated. A policy decision would need to be made as to whether UNC-Chapel Hill students would qualify for such a program.

### **Secure Cash Fare Handling**

All cash farebox revenue must be securely counted and reconciled. Revenue controls, processing, and handling can be particularly difficult for small to mid-sized agencies because they often do not have large administrative staff to manage these systems. Reconciling fare collections serves as both a preventive and detective control and can deter and identify a potential misappropriation of farebox receipts. CHT would need to ensure the proper administrative and handling controls to securely convey any cash collected for deposit.

### **Customer Relations Objectives and Measurements**

The structure and policy of passenger fares at many transit agencies has evolved over several years, sometimes resulting in a complex fare structure with a myriad of fare instruments that are confusing to both riders and operators alike. An important consideration when establishing a fare structure is to create a system that is relatively simple, easy to understand, and easy to use for both riders and operators alike. This means that if transfers (paper slips issued upon boarding that allow passengers to change from one bus to another without paying additional fare) are offered, the rules governing them should be straightforward.

Similarly, how tickets and passes work should be simple to understand, and it should be easy to pay fares. For many agencies, the challenge arises when they balance the goal of simplicity against other goals addressing customers' ability to pay. A common outcome is various multiple-ride passes with discounts and/or convenience for those who can't afford a full monthly pass.

### **Payment Type and Technology**

Payment type refers to the type of fare payment media (i.e., cash, token, paper ticket, or advanced payment media) and equipment used to collect fares. Agencies are increasingly offering a broad range of payment options that segment the market based on frequency of use and willingness to prepay. Most agencies offer one or more types of multiple-ride pass as well as some form of discounted multi-ride options; the most common types are described below. They include

monthly, weekly, and daily passes as well as special or innovative pass types through partnerships with universities, employers, and other institutions.<sup>16</sup> The passes sold below can be sold as “rolling” or calendar date passes. A rolling pass will become valid upon first use for the specific duration on that pass (e.g., 31 days, seven days, one day). A calendar pass will be valid on a specific date or date range.

In the Triangle region, most of the transit agencies that charge a fare have very similar fare structures, which are consistent with the GoPass. These fare levels include:

- **Day passes** are usually offered as an alternative to transfers and priced between 2.5 and 4 times the base cash fare. They are valid for a 24-hour period or a calendar date and are the only type of pass sold on board vehicles.
- **Weekly passes** provide unlimited rides for seven days or a calendar week. Weekly passes are typically activated when they are first used rather than a set Sunday-through-Saturday schedule. The GoPass is available as a five-day pass; DATA and C-Tran also offer a seven-day pass.
- **Monthly pass** or 31-day rolling passes allow unlimited rides for a given month or for a 31-day period starting on the day it is issued. Pass prices are based on the cash fare and a multiplier<sup>17</sup>. Agencies also offer discounted monthly passes to seniors and people with disabilities.

## **Fare Collection Technology**

Part of CHT’s decision regarding technology would also reflect a decision to become part of the regional GoPass. GoPass uses smart card technology to track ridership and assign fares. If CHT were to implement a fare and wanted to participate in the GoPass, it would need—at a minimum—to develop smart card reader technology. If CHT is not interested in participating in the GoPass system, then it would be free to adopt the fare collection technology that it determines to best meet local needs.

Generally speaking, there are two primary types of fare collection technology: smart cards and magnetic strip cards (see Figure 1). There are also different types of smart card systems—open and closed systems. An “open” system is a smart card system that is reliant on existing “third party” cards with built-in RFID (proximity card) capabilities. As an example, if one already has a proximity-enabled debit or credit card or employer ID, these can be used as a “smart” card on transit vehicles. A “closed” system is a more traditional smart card where a transit agency is in control of the fare media, including sales, distribution, reconciliation, and support.

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<sup>16</sup> The multiple-ride instruments in this section are usually sold at several points of sale including retail outlets, agency administrative offices, schools, employers, and through TVMs. Day passes are often sold on board buses as is the case at GET (Bakersfield), C-Tran (Vancouver, WA) and Capital Metro Transit (Austin). Passengers deposit cash directly in the farebox, and a pass is produced. Drivers are not required to handle cash when passengers purchase day passes on board vehicles.

<sup>17</sup> The term “multiplier” refers to the number that is multiplied by the cash fare to determine the price of a monthly pass. This can also be considered the “break even” point for a customer purchasing the pass. For example, a multiplier of 30 would mean a monthly pass price of \$30 with a base cash fare of \$1. A customer would need to ride a system using their monthly pass 30 times within a month before breaking even on their purchase.

Figure 1 Electronic Fare Collection: Advantages and Disadvantages

	Magnetic Stripe Card	Smart Card (Open System)	Smart Card (Closed System)
Enhanced Data Collection	+	++	++
Safeguards against fare evasion	+	++	++
Enables fare simplification	+	++	++
Provides information for focused marketing	+	++	++
Reduces printing and cash handling	0	+	+
Requires technology upgrades and infrastructure	—	—	—
Improves customer experience and fare security	+	++	++
Costs of distribution network infrastructure <sup>18</sup>	0	+	—
Transit agency experience with this technology	0	0	—

*Negative Impact* ←----- 0 *Neutral*-----→ *+ Positive Impact*

## Fare Validation/Collection

The type of fare validation refers to the manner in which fares are enforced or inspected. The basic fare validation options are:

- Pay fare upon boarding – passengers pay, purchase fare media or validate fare media when getting on the bus.
- Pay fare at barriers – passengers pay or validate fare at barriers, such as turnstiles, to control access to the transit vehicle.
- Proof of payment (POP) – passengers purchase fare before they get on the vehicle. Enforcement of fare payment is done by random inspection or 100% conductor validated.

Of the four options, only fare purchase or fare instrument validation on board is currently the most relevant for a bus operator like CHT. The other three options are generally appropriate for rail or bus rapid transit systems. However, given CHT is exploring implementation of a bus rapid transit service and a rail light rail system regionally, CHT may want to consider the ability of any fare validation method proposed now to be integrated with new systems in the future.

The latest generation fareboxes are “validating” fareboxes, such as GFI’s “Odyssey.”<sup>19</sup> They can verify that magnetic stripe or smart card passes and/or transfers are valid. In addition, they can validate cash payments, verifying the amount and authenticity of bills and coins.

<sup>18</sup> Includes required new equipment for participating retailers to sell and recharge smart cards.

<sup>19</sup> GFI is a farebox manufacturer.

## 5 COSTS ASSOCIATED WITH IMPLEMENTING A FARE

Introduction of a fare structure and fare collection system involves numerous up-front and ongoing costs to establish and maintain fare collection equipment, as well as internal and external processes to print and distribute tickets and passes, collect and reconcile fares, and conduct other customer relations and financial transactions.

This section presents a detailed review of equipment that would be necessary to begin fare collection at CHT and a range of corresponding costs. It also estimates ongoing operating costs that reflect new administrative responsibilities for CHT. These cost estimates are used in tandem with ridership and fare revenue projections to determine the “bottom line,” i.e., whether a net income gain or loss would result if CHT were to introduce a fare (see Chapter 8).

The basic facts about CHT that are used as inputs for this analysis are listed in Figure 2 below. The inventory of CHT’s fare collection resources shows that roughly two-thirds of the fixed-route vehicles do not have any fare collection equipment installed. The remaining vehicles have fare collection equipment, but in every case, the fareboxes are already more than 10 years old and are unlikely to be compatible with new technology. Therefore, the study team assumed that new fareboxes would be required for all vehicles.

**Figure 2 Inputs for Estimating Costs**

Annual Fixed Route Ridership (unlinked) <sup>1</sup>	6,715,000
Estimated Transfer Rate <sup>2</sup>	3.4%
Fixed Route Vehicles without Farebox (fleet vehicles purchased since 2002) <sup>3</sup>	67 (68%)
Annual EZ Rider Trips	59,620
EZ Rider (Paratransit) Vehicles without Farebox	19 (100%)

Source: NTD 2013

1. Includes Safe Routes but not Tar Heel Express.

2. A transfer rate of 49% is assumed due to the timed-transfer design of the CHT system coupled with 2012 survey results.

3. CHT’s fixed-route fleet has 99 vehicles, 67 of which were purchased after 2002 (the year CHT became fare free). For purposes of this analysis, it is assumed that CHT would need to purchase fareboxes for all 67 vehicles, regardless of the remaining useful life of the vehicle.

## FARE LEVELS

To estimate the potential impacts on ridership and the resulting farebox revenues if a fare were introduced, three different fare scenarios were included in this analysis (see Figure 3). The three scenarios are designated “Low,” “Medium,” and “High,” to reflect corresponding fare levels. The low-end fare reflects a “charge something” fare to address potential concerns about riders not paying their way, or could be seen as an introductory fare to get passengers accustomed to a fare structure. The high-end fare represents a level used in a number of peer systems, while also acknowledging CHT passengers’ ability to pay. These fares are in line with fares charged for local service by other transit services in the Triangle Region (see also Appendix A).

Figure 3 Three Fare Scenarios Used for Analysis

Service	Base Fare Level		
	Low	Medium	High
Fixed Route	\$0.50	\$1.00	\$1.25
EZ Rider	\$1.00	\$1.25	\$2.00

## INITIAL CAPITAL INVESTMENTS

Implementing a fare requires several capital investments (see Figure 4). Most of CHT’s vehicles do not have fareboxes. As discussed, although some of CHT’s older vehicles have fare collection equipment, the technology is old and would not be compatible with a new system purchased in 2015 or 2016. For purposes of this analysis, it is assumed that fareboxes would need to be purchased for all CHT vehicles. All capital costs are listed separately, including initial marketing and education costs plus a 10% contingency for all capital costs. On the low end, the required capital costs are estimated at \$1.9 million, and the high end costs are estimated at just over \$2.8 million.

## ONGOING OPERATING COSTS

In addition to capital investments, implementing a fare would also have ongoing operating costs associated with administering the fare system (see Figure 5). Implementing fares also includes recurring direct costs such as purchasing fare media (passes, tickets, etc.), plus ongoing marketing activities and administrative tasks. There is some variation in the ongoing operating costs that reflect different fare levels and how many fare media would be needed. Differences between options are minor; ongoing operating costs are estimated at roughly \$530,000.

### Administration Impacts

There are many administrative responsibilities associated with a fare structure, from printing, selling, and distributing tickets/passes, to procuring fareboxes and other capital investments, to reconciling monthly financial transactions and monitoring and measuring farebox recovery ratios. Systems with a complex fare structure typically devote several full-time staff members to administering fares.

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**Figure 4 One-Time Capital Investments**

Fare Collection Implementation Costs					
One-Time Capital Investments	Qty	Unit Cost Low	Unit Cost High	Total Cost Low	Total Cost High
Fixed Route Fareboxes <sup>1</sup>	99	\$12,000	\$15,000	\$1,188,000	\$1,485,000
EZ Rider (Demand-Response) Fareboxes <sup>2</sup>	19	\$2,500	\$9,000	\$47,500	\$171,000
Farebox Installation Costs <sup>1</sup>		3%	10%	\$37,065	\$165,600
Ticket Vending Machines (TVMs) <sup>1</sup>	4	\$30,000	\$55,000	\$120,000	\$220,000
Attended Card Encoders <sup>1</sup>	2	\$13,000	\$19,000	\$26,000	\$38,000
Data Processing Software and Hardware <sup>1</sup>	1	\$35,000	\$55,000	\$35,000	\$55,000
Vault (on wheels) <sup>1</sup>	1	\$30,000	\$40,000	\$30,000	\$40,000
Spares Parts (10% of fareboxes and TVMs) <sup>2</sup>				\$135,500	\$187,600
Money Room and Clean Room Build Out <sup>3</sup>	1	\$160	\$220	\$57,600	\$99,000
Contingency Budget (10% of all Capital Costs) <sup>4</sup>				\$167,672	\$246,120
<b>One-Time Capital Costs <sup>5</sup></b>				<b>\$1,844,387</b>	<b>\$2,707,320</b>
Initial Marketing and Education				\$45,000	\$60,000
<b>Total Capital Costs</b>				<b>\$1,889,387</b>	<b>\$2,767,320</b>

Notes:

Bus probes and garage probes will be needed for data collection from vehicles (these will likely be provided by hardware vendor at no cost as noted from GFI). These are needed for downloading data from fareboxes into data processing computers, typically via infrared emitters/sensors. Attended Card Encoders are devices to program (encode) blank fare media (magnetic stripe or smart cards). They can be used to generate multi-ride passes and/or smart cards from individuals participating in partner program.

1. Farebox, TVM, other hardware and installation costs are based on figures from TCRP Report 94.

2. Cost for spares (additional spare parts and pieces) is factored only for high-use equipment such as fareboxes and TVMs. Ongoing spare parts costs is determined by taking 10% of the initial capital cost of spare parts.

3. Room Build Out costs assumes 360 Sq Ft (small) and 450 Sq Ft (large). Per unit costs reflect per-square-foot costs.

4. Contingency budget has been developed to cover 10% of all above capital costs.

5. Capital costs are FTA eligible; however, this analysis assumes capital costs would be funded by CHT. If federal funds are secured, then it would cover 80% of the cost, reducing CHT's contribution to 20%.

**Figure 5 Ongoing Costs Associated with Fare Collection**

Annual Costs for Fare Media and Personnel Functions	Unit Cost	Low Fare	Medium Fare	High Fare
Procure annual transfer media (paper stock, mag stripe) <sup>1,2,8</sup>	\$0.02	\$763	\$710	\$647
Procure annual pass media (plastic stock, mag stripe) <sup>1,2</sup>	\$0.03	\$26	\$24	\$22
Procure annual smartcard media <sup>1,2</sup>	\$1.45	\$2,738	\$2,548	\$2,320
Cost to purchase and install farebox		\$32,315	\$32,315	\$32,315
Procure annual EZ Rider smartcard media <sup>1,2</sup>	\$1.45	\$66	\$62	\$58
Equipment Maintenance Costs <sup>4</sup>	6%	\$96,945	\$96,945	\$96,945
Additional Ongoing Marketing Costs		\$5,000	\$5,000	\$5,000
Annual FTE Employee Costs: includes media distribution and reconciliation, maintenance, revenue handling, and software maintenance <sup>5</sup>	2 FTE	\$105,000	\$105,000	\$105,000
Capital Reserve Replenishment <sup>6</sup>		\$288,456	\$288,456	\$288,456
<b>Annual Ongoing Operating Costs</b>		<b>\$531,309</b>	<b>\$531,060</b>	<b>\$530,763</b>

Notes:

1. Assumes hybrid smart card/mag stripe system.
2. Assumes that pass media is purchased at 50% over required demand for that fare class, based on ridership projections from Figure 7. Costs for media are higher at lower fare levels because ridership is projected to be higher and thus a higher quantity of fare media is necessary.
3. Based on TCRP Report 94, staff costs for various aspects of fare collection is taken as a percentage of overall revenue. The suggested FTE cost of \$52,500 is roughly at the midpoint of TCRP's range from that report.
4. Equipment maintenance costs range between 5% and 7% of equipment costs. An average of 6% is used for fareboxes and TVMs.
5. Assumes one new full-time mechanic (\$55,000) and one new full-time administrative employee (\$50,000). To reflect the customer service CHT riders have come to expect, additional administrative/customer relations staff may be needed.
6. Capital Reserve Replenishment takes the average between low and high FTA-eligible capital costs and annualizes it over the intended lifespan (10 years for farebox related equipment and 30 years for structures).
7. Dwell Time Costs: We assumed four lines would require an additional 15.5 hours total of operating time per day, 255 weekdays/year times \$92/hour.
8. Transfer rate is estimated to be 3.4% given 2012 survey results.

**While it can be difficult to quantify staff time and expense dedicated to these activities, an increasing concern at many transit agencies is how to reduce the time and effort spent on administering fares. Agencies should quantify the costs to administer the fare collection system and monitor the costs over time. One way to ensure that administrative responsibilities do not become burdensome is to routinely adjust fares so that the cost of fare collection is maintained or declines as a percentage of total fare revenue. Administrative costs typically range between 10% and 15% of total operating costs.**

### **Capital Reserves**

Ongoing costs also include assume a capital set aside for fare collection system. Replenishing the capital reserve account is calculated based on annualized costs of capital equipment. The sum of \$105,658 shown in Figure 5 scenarios assumes that 100% of capital projects will be covered by CHT. A ten-year life cycle is assumed for all capital equipment (fareboxes, TVMs, etc.), and a 30-year life cycle is assumed for the money room. Additionally, a 6% annual maintenance cost was assumed for fare equipment.

## 6 PROJECTED REVENUE GENERATION

The purpose of charging a fare to riders is to raise revenues. For example, if each of CHT's seven million riders each paid \$1 every time they boarded the bus, the system would collect nearly \$7 million annually. However, as discussed, not all riders pay the full cash fare, potentially because they are over the age of 60, have a disability, hold a monthly pass, or are transferring between systems. In addition, experience also shows that when asked to pay a fare, some riders will use a different way to travel, rather than pay the fare. The cumulative effect of these factors means that not every rider pays a fare, not every rider pays the full fare, and some existing riders will stop riding. Revenue projections, therefore, will reflect these circumstances. Previous sections of this memo outlined the costs associated with setting up the fare collection infrastructure and costs to manage the system. This section evaluates the revenue potential.

### FARE ELASTICITY

Consumption of transit, like other goods and services, reacts to cost. Significant research over time has examined the sensitivity of transit ridership to fare increases. In economic terms, the change in the product purchase pattern with respect to the change in price is referred to as "elasticity." Ridership elasticity with respect to fare (commonly referred to as "fare elasticity") measures the percentage change in ridership in response to a change in transit fare. In transit, the standard fare elasticity is  $-0.3$ . This means that for every 10% increase in fares, ridership will decrease by three percent.

The notion of fare elasticity is not applicable to the case when fares are instituted for a free-fare system, as this represents an infinite increase in fares. But research into fare elasticity for the elimination of fares can be used to predict ridership losses when reversing the situation and adding a new fare.

Based on limited research into fare-less demonstration projects for a number of years, TCRP Report 95, Chapter 129<sup>20</sup>, demonstrates the effect of eliminating fares. This implies the percent increase in ridership is equal to elasticity value given the 100% drop in fares. The report found that in central business districts (CBDs), a higher average fare elasticity of  $-0.52$  ( $+/- 0.13$ ) can be applied, since in a CBD short walking trips and transit trips are more interchangeable than longer trips. For example, in London, trips under one mile in length were found to be almost twice as sensitive to fare changes as longer trips; fare elasticity for trips shorter than a mile ranged from  $\pounds 0.50$  to  $\pounds 0.55$ . The average fare elasticity for a limited number of non-CBD studies averaged  $-0.32$ . The higher CBD elasticity value is also applicable to CHT, as walking is an option for a number of trips, especially those to/from UNC-Chapel Hill.

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<sup>20</sup> TCRP 94 – Fare Policies, Structure, and Technologies: Updated 2003.

Therefore, the nominal elasticity value of -0.52 suggests that a 52% increase in ridership will result if fares are eliminated in a CBD or other area where transit competes with other modes. Conversely, the addition of a fare under these conditions will result in a (34%)<sup>1</sup> loss in ridership. Figure 6 highlights the range of expected ridership losses given the range of elasticity cited for the free-fare systems. When analyzing a potential fare for the CHT system, the greater loss (39%) is assumed for the high-end fare assumption and the lesser ridership loss (28%) is assumed for the low-end fare assumption.

Figure 6 Elasticity-Based Ridership Losses when Instituting a Fare

Case	Elasticity	Ridership Loss if Free Fare is Eliminated
CBD – high end	-0.65	(39%)
CBD – nominal value	-0.52	(34%)
CBD – low end	-0.39	(28%)
Non-CBD – high end	-0.45	(31%)
Non-CBD – nominal value	-0.32	(24%)
Non-CBD – low end	-0.19	(16%)

Source: [http://onlinepubs.trb.org/onlinepubs/tcrp/tcrp\\_rpt\\_95c12.pdf](http://onlinepubs.trb.org/onlinepubs/tcrp/tcrp_rpt_95c12.pdf) 12-32

The elasticity is less for dial-a-ride (EZ Rider) services because many of these passengers are seniors and/or persons with disabilities who rely heavily on these services (these individuals' demand would be considered fare inelastic). The transit industry has generally found that ADA ridership does not decline after a fare increase, primarily because there is enough pent-up demand that any rider who does discontinue using the service is immediately replaced by another rider. As an example, the Metropolitan Transit District (MTD) in Santa Barbara reports that when it doubled its ADA fares (from \$1 to \$2) and also eliminated multi-ride discounts, there was no measurable impact on ADA ridership. However, it is reasonable to assume that when transitioning from a free-fare system to charging a fare, there would be a small percentage of riders who would seek a different travel options or choose to travel less often. Therefore, a range between 20% and 30% is used when estimating a loss in ridership.

The ridership and revenue assumptions are based on three fare scenarios shown in Figure 7 and Figure 8. The top third of the figure presents current (2010) EZ Rider and fixed-route ridership with an assumed 3.4% transfer rate based on CHT 2012 ridership surveys. The estimated ridership loss under the three fare scenarios is shown for each service. Figure 8 lists the low, medium, and high fares, the percent of the fare collected, and the average fare per rider. For fixed-route service it is assumed that 50% of the full fare would be collected, based on the high percentage of riders that would be paying a reduced fare.

If every rider on CHT paid a \$1 fare for every trip taken, the system would collect roughly \$6.7 million annually through the farebox. Based on these parameters, CHT would receive between \$785,000 and \$1.6 million in fare revenues annually, depending on the fare level. These figures do not include the cost of collecting fares, capital investments, or additional operating costs; costs associated with these activities are discussed in detail in other sections of this report.

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**Figure 7 Ridership Estimates**

Current (2013) Ridership	Low	Medium	High
Annual Fixed Route Ridership (Unlinked Trips)			6,715,000
% Pre-Paid Ridership (UNC-Chapel Hill and UNC-Chapel Hill Health Care Students, Faculty, and Staff)			60%
Annual Fixed Route Ridership (Linked Trips) <sup>1</sup>			2,686,000
Adjusted Linked Trips			2,597,679
CHT EZ Rider /Lifeline Service			59,620
Assumed Transfer Rate <sup>2</sup>			3.4%
<b>Estimated Fixed Route Ridership</b>			
Non-CBD % Loss due to Fare <sup>3</sup>	(16%)	(24%)	(31%)
Estimated Ridership Loss in non-CBD	(454,157)	(689,566)	(882,763)
CBD % Loss due to Fare <sup>3</sup>	(28%)	(33%)	(39%)
Estimated Ridership Loss in CBD	(294,577)	(359,915)	(414,448)
Trips that will Charge a Fare	3,147,784	2,847,037	2,599,308
Potential Transfers	107,025	96,799	88,376
<b>Estimated EZ Ride Ridership</b>			
% Loss due to Fare <sup>4</sup>	(20%)	(26%)	(30%)
Estimated Ridership Loss	(12,205)	(15,233)	(17,899)
Ridership with Fare	47,415	44,387	41,721

Notes:

1. A linked trip represents the entire passenger trip from trip origin to trip destination regardless of the number of transfers that may be involved. An unlinked trip represents a single bus boarding whether at the trip origin or at a transfer location.
2. A transfer rate of 49% is assumed due to the timed-transfer design of the CHT system coupled with 2012 survey results.
3. Loss of fixed-route ridership due to fare increases is assumed at all three levels, with losses between 28-39%.
4. Loss of ADA ridership is assumed at all three levels. Since ADA riders are highly transit dependent, they have few travel choices, and the projected loss is lower than the fixed-route ridership loss rate.

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Figure 8 Revenue Estimates<sup>21</sup>

Fare Revenue Alternatives	Low	Medium	High
<b>Fixed Route</b>			
Fixed Route Fare Structure ( <i>Three fare scenarios</i> )	\$0.50	\$1.00	\$1.25
Percent collected <sup>1</sup>	50%	50%	50%
Assumed Avg Fare Per Passenger	\$0.25	\$0.50	\$0.63
<b>Fixed Route Passenger Revenue</b>	<b>\$467,572</b>	<b>\$870,222</b>	<b>\$990,365</b>
<b>Dial-a-Ride</b>			
EZ Rider Fare Structure ( <i>Three fare scenarios</i> )	\$1.00	\$1.25	\$1.50
Percent collected <sup>1</sup>	95%	95%	95%
Assumed Avg Fare Per Passenger	\$0.95	\$1.19	\$1.43
<b>EZ Rider Passenger Revenue</b>	<b>\$11,594</b>	<b>\$21,708</b>	<b>\$34,007</b>
<b><i>Estimated Total Fare Revenue (Fixed Route + EZ Rider)</i></b>	<b><i>\$479,177</i></b>	<b><i>\$891,930</i></b>	<b><i>\$1,024,372</i></b>

Notes:

1. Assumed 50% of the full fare would be collected because of discounted fares, pre-paid passes, etc. This percentage is within the industry norm for a small-sized system like CHT.

<sup>21</sup> Potential implementation of a low-income fare would result in less incoming revenue than the amounts cited here.

## 7 OPERATIONAL IMPACTS

Introducing fare payments to a transit system inevitably will create boarding delays. These delays are related to passengers paying their fares as well as asking questions and talking to the driver. For a single stop, these small delays may seem insignificant. However, over the course of a full route, they can aggregate and create noticeable issues with on-time performance and schedule adherence. This section will briefly outline the potential operations impacts that can be caused by the introduction of fare payment and how it specifically may impact CHT.

Boarding delay caused by fare payment is quantifiable and is often measured on a per-boarding basis. However, the magnitude of the delay can vary depending on the fare payment type. Fare media that require visual inspection only (such as flash passes) are likely to cause the least delay per boarding, whereas an individual paying cash fare (and requiring exact change) may take significantly longer. As one can imagine, fareboxes that require exact change may prompt customers to spend several seconds digging for correct change. Other fare media such as swipe (magnetic stripe) cards or proximity smart cards fall between the above two examples in terms of delay.

National research has considered the delay caused by passengers paying a fare (see Figure 9). Based on CHT’s existing free-fare service model and this research, it is assumed that current CHT boardings take approximately 2.5 seconds per passenger. If CHT were to introduce fare payment on its services, it would likely add boarding delay on top of the existing 2.5 seconds.

Figure 9 Boarding Delay by Fare Payment

Situation	Suggested Default Passenger Service Time (Seconds/Passenger)
Pre-Payment (includes no fare)	2.5
Exact change	4.0
Swipe or dip card	4.2
Smart card	3.5

Source: Transit Cooperative Research Program (TCRP 100- Transit Capacity and Quality of Service Manual

Based on TCRP research, the Nelson\Nygaard team assumed that requiring a fare payment on CHT routes would add approximately 1.5 seconds to each boarding (the difference in time between free fares and delay from requiring exact change). It is understood that not all future passengers will have exact change (4.0 total seconds per boarding is a middle ground between those using smart cards, change, and swipe cards).

## Impacts on CHT Routes

Based on the CHT Comprehensive Operations Analysis (COA), there are several routes in the CHT network that consistently show on-time performance issues. Our analysis assumes on-time performance issues will be exacerbated with fare collection, such that additional resources may be needed. The analysis only examines routes that currently have on-time performance issues. If a route did not have on-time performance issues, the study team assumed the route could absorb incremental dwell time increases associated with fare collection. Express routes, for example, did not report on-time performance issues and therefore were not included in the dwell time analysis.

Figure 10 shows the individual routes and number of trips currently exceeding “cycle time”<sup>22</sup> based on a count the week of September 12, 2011, excluding the routes that entirely or mostly serve the UNC-Chapel Hill campus (NU, RU and U). “Exceeded Cycle Time” refers to the trip exceeding its scheduled cycle time. For instance, if Route 1 is scheduled for a 30-minute round trip and has a trip that took 31 minutes to complete, it exceeded its cycle time.

The travel time plus recovery time per trip collected as part of the COA was used to inventory the percentage of trips that were experiencing difficulty adhering to their schedule. The ridership on each route was reduced by 34%, the mid-range assumption for ridership loss if fares were implemented. The longer boarding time was then applied to the reduced ridership for each trip (see Figure 10). The “Max Added Dwell Time per Trip” column shows the additional dwell time added to each trip. While this amount may not seem significant in many cases, it pushes trips at their current scheduling limit over the edge. If the additional dwell times increased the travel time by 2% or more and/or 30% of all trips were not on-time, then we assumed additional investment in the route would be required. The additional investment was broadly estimated by adding trips in proportion to the number of delayed trips. In sum, the additional costs incurred by CHT due to operational issues are estimated to be roughly \$400,000.

In addition to delays caused by passengers paying fares, operators may see an increased role in helping to explain, educate, and enforce fare policies to CHT customers. Again, on a case-by-case basis, the delay caused by these activities may seem minor, but can quickly accumulate over the course of a route. These types of interactions were not factored into the above estimations given their unpredictable nature, but should be considered, particularly during the initial rollout of fare collection when numerous customers may have questions and concerns about the policy and each time the fare structure is changed.

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<sup>22</sup> Route cycle time includes the scheduled route round trip travel time to and from the Transit Center plus recovery time of three to four minutes.

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**Figure 10 Estimated Dwell Time Analysis**

Route	Daily Trips 1)	Existing Conditions		With Fare and Additional Dwell Time		Recommendation	New Daily Hours Needed	Annual Hours	Annual Cost (\$92/hr)
		Current Trips Exceeding Cycle Time 2)	Adjusted Ridership	Max Added Dwell Time Per Trip (seconds)	Percent Trips Missing Transfers 6)				
A	20.5	7	818	100	1.2%	Add service	5.3	1348.695	\$105,535
CL	6	3	95	39	0.7%	No change			
CM	19.5	7	416	53	1.5%	Add service	2.2	551.9475	\$43,190
CW	20	6	485	61	1.2%	No change			
D	30	7	1098	92	1.0%	No change			
F	17.5	3	626	89	1.1%	No change			
G	16.5	4	570	86	0.9%	No change			
HS	7	1	96	34	0.7%	No change			
J	47	8	2559	136	1.8%	Add service	5.6	1438.2	\$112,539
N	19	3	344	45	0.9%	No change			
NS	31	8	2008	162	2.8%	Add service	4.2	1067.175	\$83,506
S	48	6	783	41	1.0%	No change			
T	20	4	855	107	1.7%	Add service	2.3	598.4	\$46,825
V	17	3	464	68	0.5%	No change			
<b>Total</b>	<b>97</b>	<b>28</b>			<b>2%</b>		<b>19.6</b>	<b>5004.4</b>	<b>\$391,596</b>

Notes: Current Trips Exceeding Cycle Time means trip has no recovery time and no time for transfers

2014 Ridership data are averages collected from Jan 26-Feb 2, 2011

- 1) Daily Trips - The number of round trips to/from the Transit Center
- 2) Current Trips Exceeding Cycle Time - This counts the number of trips that currently exceed their scheduled cycle time.
- 3) Percent Trips Missing Transfers - If the cycle time was not hit, then transfers were likely missed. This is the percentage for the week of September 12, 2011.
- 4) Maximum Added Dwell Time per Trip - Using Ridership data collected the week of Jan 26-Feb 2, 2011, the number of passengers per trip for each trip was calculated, as was the dwell time for this trip, using 2.5 seconds/passenger. If a fare is instituted, ridership will drop by an estimated 34% and the dwell time will increase to 4 seconds/passenger. The maximum difference between the existing dwell time and the projected dwell time per trip is reported in this column.
- 5) Projected Trips Exceeding Cycle Time - This counts the number of trips that are projected to exceed their scheduled cycle time with the additional dwell time caused by a fare.
- 6) Percent Trips Missing Transfers - If the cycle time was not hit, then transfers were likely missed. This is the projected missed transfer rate.

## 8 FARE IMPLEMENTATION COST AND REVENUE SUMMARY

This technical memo lays out the costs and benefits associated with implementing a fare. A key goal of the analysis is to determine if the benefits (revenues) associated with implementing a fare outstrip the costs associated with implementing a fare, and if so, by how much and under what circumstances.

The data identifies the following costs:

- One time capital investment of between \$1.8 million and \$2.8 million to purchase and install fareboxes and other equipment necessary to implement a fare.
- Ongoing operational costs of roughly \$530,000 annually. About half of the costs are associated with increased staff, maintenance of the fareboxes and purchasing fare media. The other half reflect contributions to the capital reserve fund so new equipment can be purchased at the end of its useful life.
- Operational impacts that account to costs on the order of \$390,000 annually that account for operational delays associated with slower boarding times.

Charging a fare, on the other hand, would generate revenue. Based on a one-way cash fare of between \$0.50 and \$1.25, CHT could raise between \$500,000 and \$1.0 million annually (see Figure 11). On an annual basis, including only operating costs, fare revenue set at the high (\$1.25) level would generate a net positive return of just over \$100,000 annually.

Figure 11 Net Annual Revenue to CHT by Fare Level

Fare Level	Operating Costs	Operating Revenues	Net Gain (Loss)
\$0.50	\$922,905	\$497,177	(\$443,728)
\$1.00	\$922,656	\$891,930	(\$30,726)
\$1.25	\$922,358	\$1,024,372	\$102,014

Source: NelsonNygaard Consulting Associates

### Return on Investment

A relatively straightforward way to understand the impact of the investment in terms of benefits produced is the return on investment (ROI), which compares the capital and operating cost (investment) against the total benefits. For purposes of this analysis, it was assumed CHT would be able to pay for all capital investments associated with the fare collection equipment without borrowing money. It was also assumed that operating costs would increase at a rate of 2% per

year, while revenues would remain flat for the first five years; in year five, fare revenue would increase by 5% and then remain constant until the end of the ten-year period<sup>23</sup>.

The analysis suggests that implementing fares will not generate positive benefits for CHT even if fares are set at the high level (see Figure 12).

Figure 12 Return on Investment for Ten-Year Period

	Low Capital Investment	High Capital Investment
Low Fares	(59%)	(61%)
Medium Fares	(23%)	(28%)
High Fares	(12%)	(18%)

Source: Nelson\Nygaard Consulting Associates

## SCENARIO ANALYSIS

The fare analysis suggests potential for a positive return on investment if fares are charged. However, there are a number of assumptions or potential risks associated with charging a fare. As part of understanding the return on investment, therefore, the study team tested a handful of these scenarios to test the robustness—or risk—of the ROI. The analysis examines, for example, how sensitive the rate of return is to factors that CHT may or may not be able to control.

### FTA and State Transit Funding Programs

FTA administers approximately eight programs, roughly half of which are formula programs that provide basic financial support for transit services. Federal funds account for roughly \$1.9 million (about 12%) of CHT’s revenues annually. The majority of these funds are administered through FTA Section 5307 program, which distributes resources based on formula set by law. This formula is designed to allocate resources based on factors such as population, population density, and the number of low-income individuals as well as bus revenue vehicle miles and bus passenger miles.

Likewise, the State of North Carolina provides funding for public transportation services. The State Maintenance Assistance Program (SMAP), the largest of these programs, provides operating costs for urban, small urban and regional transit systems. Allocations are based on a formula that reflects ridership. In 2013, CHT received \$2.7 million (about 17%) from the State of North Carolina.

There is the possibility, therefore, that if ridership on CHT declines, CHT could receive less federal and state funding. For purposes of this analysis, our team tested the impact of a small decline in FTA and state funding assistance (roughly 2.5%) and estimated the ROI for charging fares. The analysis suggests if a decline in federal and state funds is included, fares remain unprofitable at all fare levels (see Figure 13).

<sup>23</sup> Transit industry experience nationally suggests it is difficult for transit agencies to raise fares on an annual basis. Instead fares are raised periodically, roughly every 5 years.

**Figure 13 Return on Investment for Ten-Year Period with Potential Loss of Federal and State Funds**

	Low Capital Investment	High Capital Investment
Low Fares	(62%)	(64%)
Medium Fares	(30%)	(34%)
High Fares	(31%)	(35%)

Source: NelsonNygaard Consulting Associates

**Assumption Test: Fare Elasticity**

Two assumptions that drive the revenue projections is the portion of riders lost from the system due to the fare and the portion of people who pay the full fare. To understand the sensitivity of revenue projections to these assumptions, the study team reduced the ridership loss by half (to between 14% on the low end and 20% on the high end), and, at the same time, assumed that 75% of the riders paid a full fare. Under this scenario, the potential for revenue from the farebox increases to between \$850,000 and \$2 million, and the investment in fare collection systems would show a positive rate of return under the both the medium and high fare scenarios (see Figure 14).

**Figure 14 Return on Investment for Ten-Year Period: Lower Fare Elasticity and Fare Collection Rate**

	Low Capital Investment	High Capital Investment
Low Fares	(27%)	(32%)
Medium Fares	41%	32%
High Fares	70%	60%

Source: NelsonNygaard Consulting Associates

The analysis also suggests that even taking into account a loss of federal and state revenue, this scenario also produces a positive rate of return under the both the medium and high fare scenarios (see Figure 15).

**Figure 15 Return on Investment for Ten-Year Period: Lower Fare Elasticity and Fare Collection Rate with loss of Federal and State Revenue**

	Low Capital Investment	High Capital Investment
Low Fares	(32%)	(36%)
Medium Fares	29%	22%
High Fares	27%	20%

Source: NelsonNygaard Consulting Associates

**Assumption Test: Portion of Riders who are UNC-Chapel Hill Affiliates**

Another key assumption of the fare analysis is that roughly 60% of all CHT riders are formally affiliated with UNC-Chapel Hill as faculty, staff, or students. These riders would pay their fare as part of the pre-paid program administered by UNC-Chapel Hill. The analysis assumes no loss in ridership for these individuals.

The assumption that 60% of riders are UNC-Chapel Hill affiliates is based on survey data that shows roughly 60% of the riders begin or end their trip at UNC-Chapel Hill. It is possible that some riders may get on/off the bus near the UNC-Chapel Hill campus but are not directly affiliated with UNC-Chapel Hill. They may, for example, transfer to other transit routes (TTA), work on Franklin Street, or travel to campus for another purpose.

This assumption is critical to the analysis because if CHT ridership contains a higher portion of non-UNC-Chapel Hill affiliates, a larger number of riders may be influenced by fares. If, for example, only 40% of the CHT riders are affiliated with UNC-Chapel Hill, then the potential cash revenue increases to between \$700,000 and \$1.5 million. The analysis shows that the medium and high fare scenarios would have a positive ROI in this assumption test (see Figure 16).

Figure 16 Return on Investment for Ten-Year Period with Fewer UNC-Chapel Hill-Affiliated Riders

	Low Capital Investment	High Capital Investment
Low Fares	(39%)	(43%)
Medium Fares	14%	7%
High Fares	30%	22%

Source: Nelson\Nygaard Consulting Associates

**Chapel Hill Transit – Fare Implementation Analysis**  
Chapel Hill Transit Strategic and Financial Sustainability Plan

## APPENDIX A: RESEARCH TRIANGLE PARK TRANSIT AGENCY FARE STRUCTURES

Agency	One-Way Cash Fare	Discount for People +65 and with a Disability	Other Fare Categories	Pass Types
Chapel Hill Transit (CHT)	Free	Free	Pittsboro Express - \$3.00 one-way Tar Heel Express - \$3.00 one-way	31 Day Pass for Pittsboro Express (\$65)
Capital Transit Authority (CAT)	\$1.00	\$0.50	Children less than 12 – Free Adults aged 65+	CAT Day Pass (\$2) CAT 5 Day Pass (\$8.50) CAT 31 Day Pass (\$36) \$25 Stored Value Card (\$20)
C-Tran (Cary)	\$1.25	\$0.60		C-Tran Day Pass (\$2) C-Tran Weekly Pass (\$12) C-Tran 31 Day Pass (\$45)
Durham Area Transit Authority (DATA)	\$1.00	\$0.50	Children less than 12 – Free Adults aged 65+ - Free Students less than 17 - \$0.25	DATA Day Pass (\$2) DATA 5 Day Pass (\$8.50) DATA 7 Day Pass (\$12) DATA 31 Day Pass (\$36)
Triangle Transit Authority (TTA)	\$2.00	\$1.00	Express - \$2.50 Transfers (regular to express) - \$0.50	Express Day Pass (\$5) Express 31-Day Pass (\$85) 10-Ride Pass (\$16) Discounted Bundles of Day Passes \$25 Stored Value Card (\$20)
North Carolina State University Wolfline	Free	Free	n/a	n/a
Orange County Public Transportation (OPT)	Fixed Route Service - \$2.00 Hillsboro Circulator – Free	\$1.00 (persons with disabilities) Free (adults 60+)	OPT Route 420 - \$2.00	None

**Chapel Hill Transit – Fare Implementation Analysis**  
 Chapel Hill Transit Strategic and Financial Sustainability Plan

Agency	One-Way Cash Fare	Discount for People +65 and with a Disability	Other Fare Categories	Pass Types
Regional Pass (GoPass) – unlimited rides on CAT, C-Tran, DATA and TTA				Regional Day Pass (\$4) Regional 5-Day Pass (\$17) Regional 31 Day Pass (\$68)

Source: GoTriangle Webpage (2014)

DRAFT

## 5B. Obey Creek Development Update

Staff Resource: Mila Vega, Service Planner  
Brian Litchfield, Director

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**Overview**

- Staff will provide the Partners Committee with an update on the proposed Obey Creek Development project related to transit at the meeting on April 28, 2015.

**Background**

- Obey Creek is a proposed mixed-use development that, if approved, would be located across South 15-501 from Southern Village. The proposed Obey Creek development is using the new Development Agreement process approved by the Chapel Hill Town Council in March 2013. Additional information about the proposed concept for the Obey Creek, including a site plan, is available at the following link: <http://www.townofchapelhill.org/town-hall/departments-services/planning-and-sustainability/development/development-agreement-projects/obey-creek>.
- The Chapel Hill Town Council created a Council Sub-Committee on Transportation at Obey Creek that consists of Council Members Ed Harrison, Maria Palmer, and Lee Storrow. The purpose of the sub-committee is to provide the Council with a recommendation regarding transportation improvements for the Obey Creek development agreement.
- The following is a list of upcoming meetings in the Obey Creek development agreement process:
  - April 30, 2015 at 7:00pm - Special Meeting - Council conversation with the Board and Commission members about the Obey Creek development agreement
  - May 18, 2015 at 7:00pm - Public Hearing (tentative) - Opportunity for public comment on the draft development agreement, proposed LUMO text amendment, and proposed rezoning
  - June 8, 2015 at 7:00pm - Council Business Meeting (tentative) - Possible enactment of the draft development agreement, proposed LUMO text amendment, and proposed rezoning
  - Location Note: Unless otherwise noted, all of the following meetings will be held in the Council Chamber at Town Hall, 405 Martin Luther King Jr. Blvd., Chapel Hill, 27514.

**Attachments**

- Obey Creek Transit Capacity Technical Memorandum from HNTB.

**TECHNICAL  
MEMORANDUM - DRAFT**

**To**  
Mila Vega  
Brian Litchfield  
Chapel Hill Transit

**From**  
Craig Scheffler, P.E., PTOE  
HNTB North Carolina, P.C.

**Cc**  
Kumar Neppalli  
HNTB Project File: 38435

**Subject**  
Obey Creek –  
Detailed Transit Analysis Update

**Date**  
02/10/15

Per Town of Chapel Hill request related to the *Obey Creek Mixed-Use Development Transportation Impact Study*, the following information represents a requested revised methodology and results related to potential transit service impacts due to anticipated transit trip generation for the Obey Creek mixed-use development project.

**Obey Creek Initial Detailed Transit Analysis**

In October 2014, HNTB produced the *Obey Creek TIS Detailed Transit Analysis Technical Memorandum* which analyzed potential impacts to existing Chapel Hill Transit (CHT) bus service due to the Obey Creek development. This document contained methodologies that estimated ridership impacts to four existing potential service routes (NS, V, CCX, and PX) that could potentially serve the Obey Creek site. Data from that documentation was utilized and refined for this Detailed Transit Analysis Update.

**Revisions to Initial Detailed Transit Analysis**

Per request from CHT staff, data from the initial transit study was refined to show impacts in the estimated 2022 Obey Creek build-out year through projected “No-Build” and “Build” loads and capacities. Capacity estimates of “average” buses on each route were refined to provide both a “maximum” capacity per bus and a “service” capacity, which represents 80 percent of “maximum” capacity. “No-Build” and “Build” loads were estimated based on methodologies developed in the original Detailed Transit Analysis document and graphical comparisons were made along each route to determine, at each stop, whether or not additional capacity was needed for the AM, noon, or PM peak hours analyzed. These peak hours are reflective of peak traffic and trip generation hours for the Obey Creek site and do not necessarily directly correspond with existing peak CHT transit service hours on the individual routes studied.

Estimates of additional “net” bus capacity were also made with the consideration that an additional bus applied to a given route will supply a “net” amount of additional seat capacity given the number of existing buses and headways based on current service during each peak hour.

### Obey Creek Route Capacity Impacts

To gain insight into potential impacts to future transit service along the existing CHT routes due to potential ridership increases from the Obey Creek development, an assessment of overall average route capacity was conducted for the AM, noon, and PM peak weekday hours. No straightforward method exists to proportion estimated daily Obey Creek transit trips and apply them to existing daily service for the existing NS, V, CCX and PX routes.

Existing boarding, alighting and average load data provided by CHT was utilized for the entire length of the four current routes and Obey Creek-related transit trips were proportioned along the route by assuming existing patterns of boarding and alighting at each specific stop would also apply to Obey Creek transit trips. Thus, 2022 analysis year estimates of No-Build and Build loading capacity conditions were estimated for each route and each stop. For example, southbound Obey Creek-generated transit trips on the NS Route to the Obey Creek site proportionally board along the route based on existing boarding patterns and then alight at the Southern Village Park-and-Ride (adjacent to the Obey Creek site). Similarly, northbound NS Route trips from the Obey Creek site board at the Park-and-Ride area and alight along the route in a proportional manner that matches existing southbound NS Route alighting data. These assumptions also apply to the V Route, and also to the two Express Routes that traverse past the Obey Creek site (with the additional assumption that a stop for Obey Creek-related transit trips could be made).

No potential transfers from these existing routes to other CHT existing service routes were assumed. It was also assumed that Obey Creek peak hour transit trips would be equally divided (and averaged) over each existing route for the number of buses during each peak period that would be serving Obey Creek.

The results of this analysis – and those presented in the Exhibits on previous pages – do not account for the impact of other large development projects in the area (Carolina North, The Edge, Glen Lennox) that may also have impacts on future transit growth on the routes analyzed for this study.

The charts on the following pages summarize the results for each route and weekday peak hour.

EXHIBIT 1. 2022 NS Route No-Build/Build Projected Load & Capacity Results - Northbound

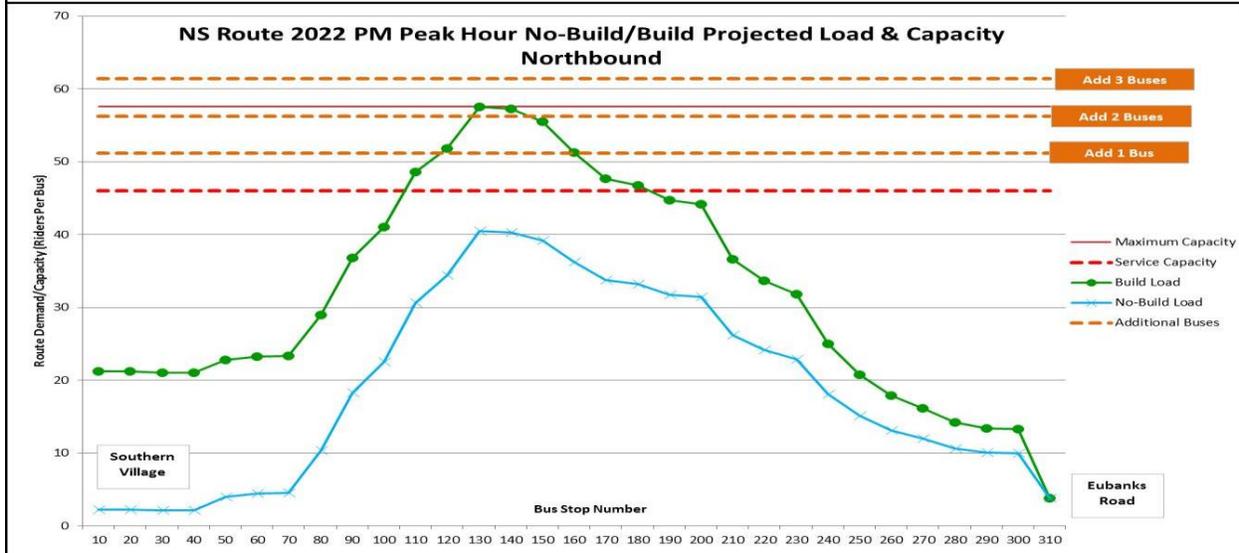
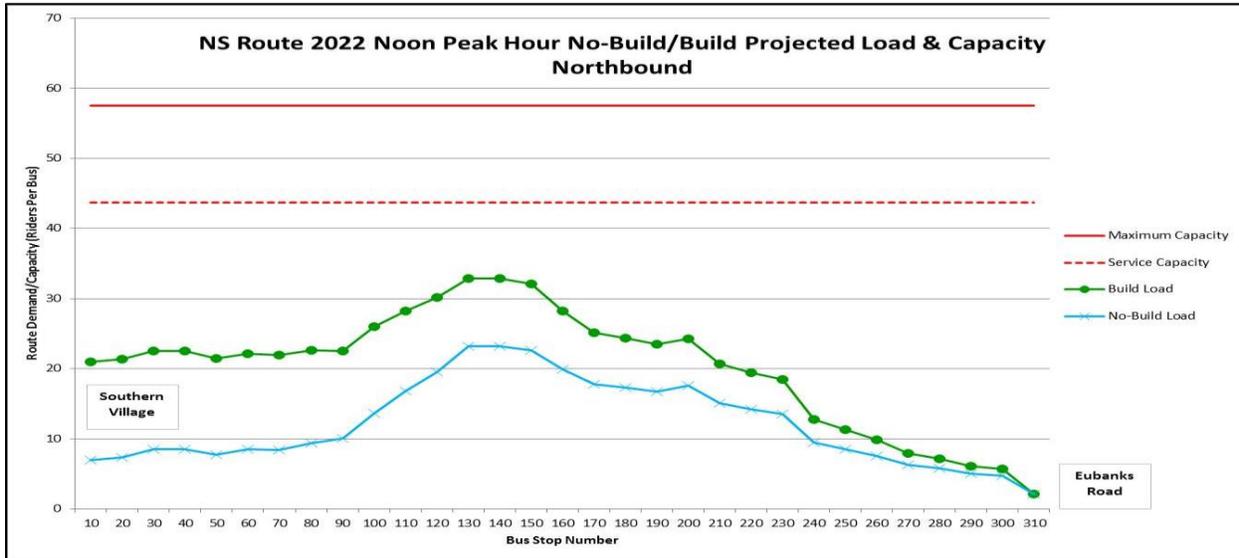
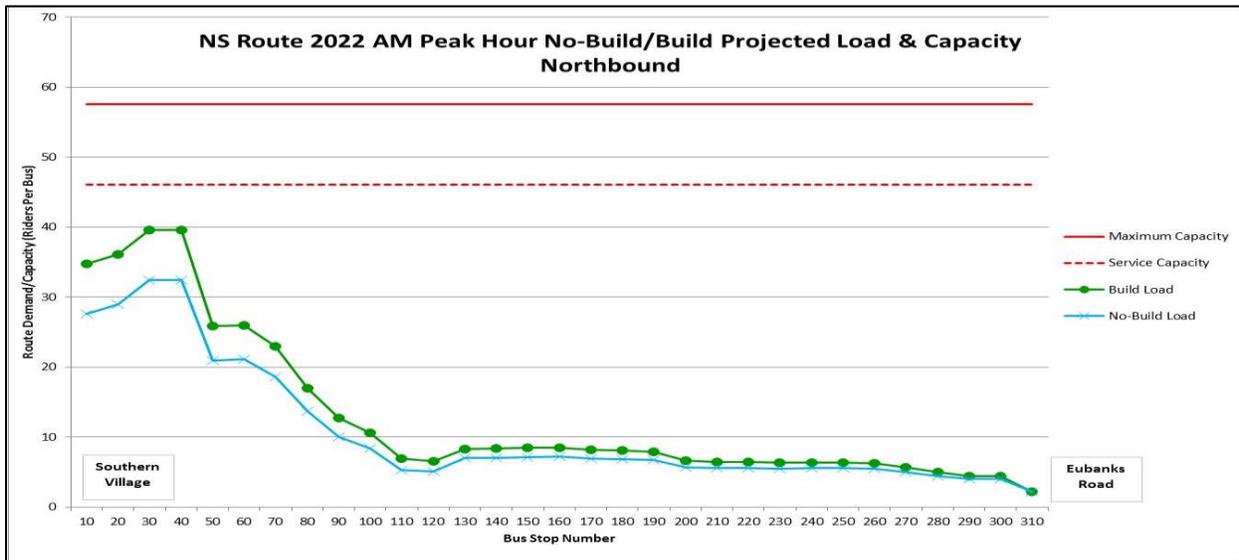


EXHIBIT 1. 2022 NS Route No-Build/Build Projected Load & Capacity Results - Southbound

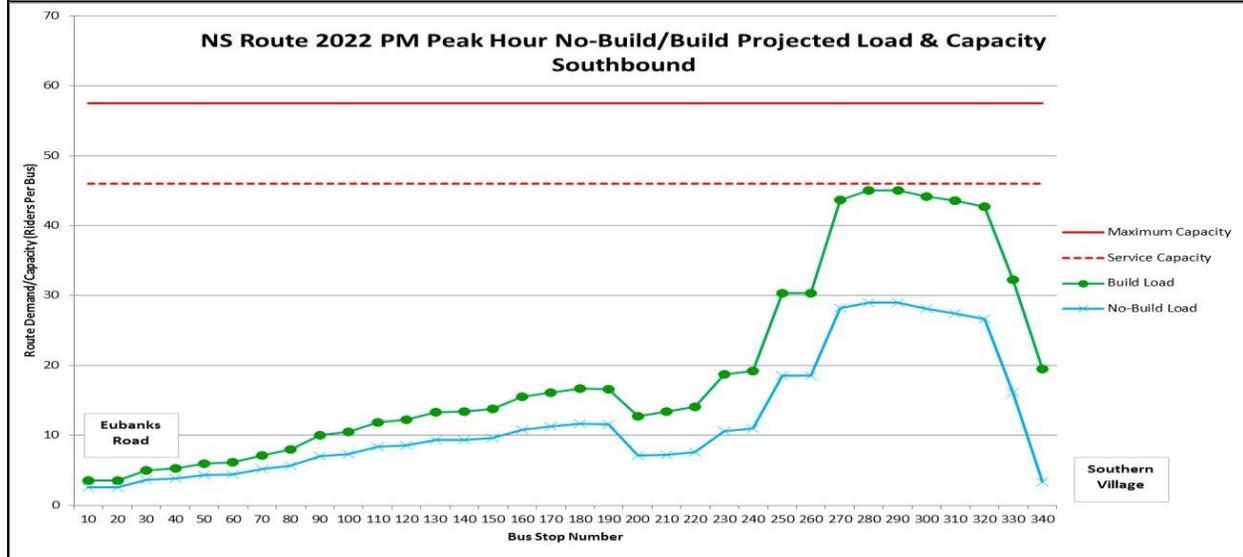
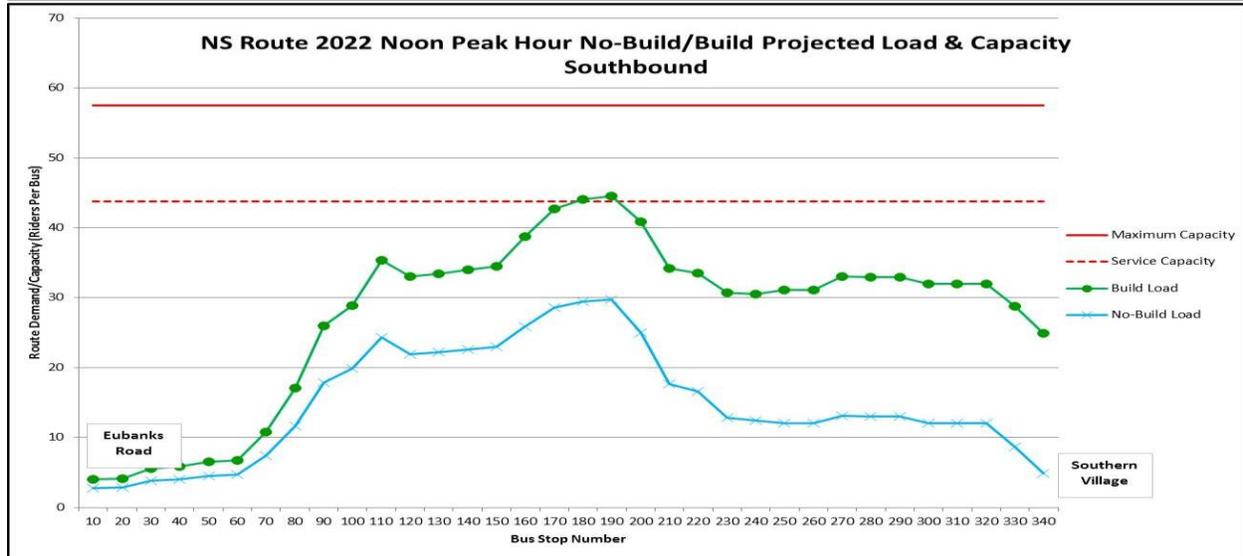
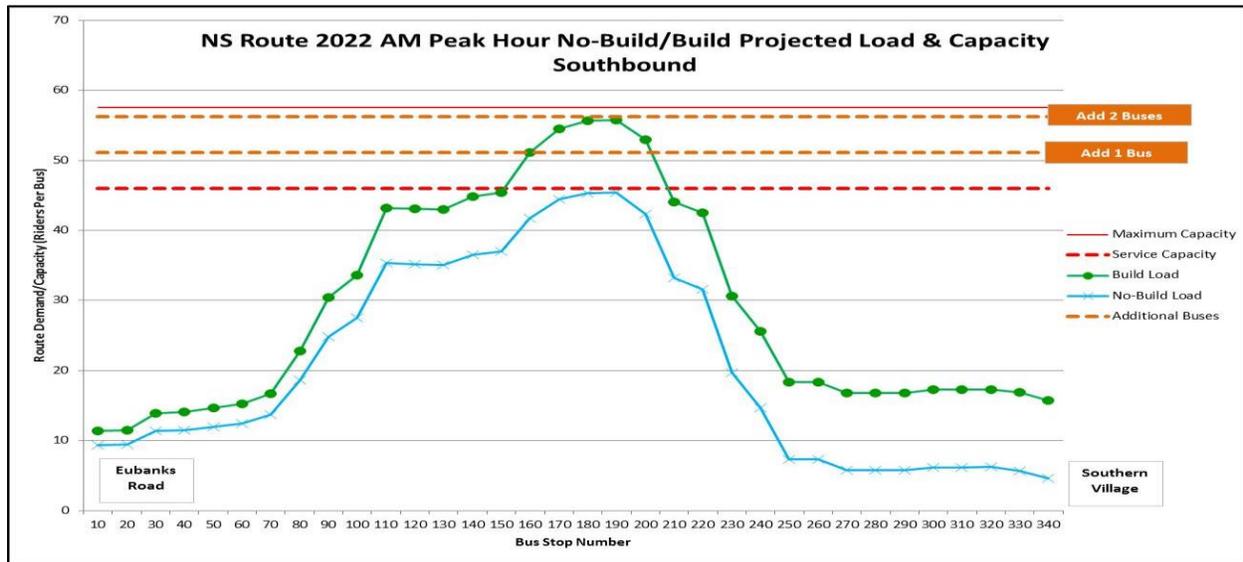


EXHIBIT 2. 2022 V Route No-Build/Build Projected Load & Capacity Results – Northbound

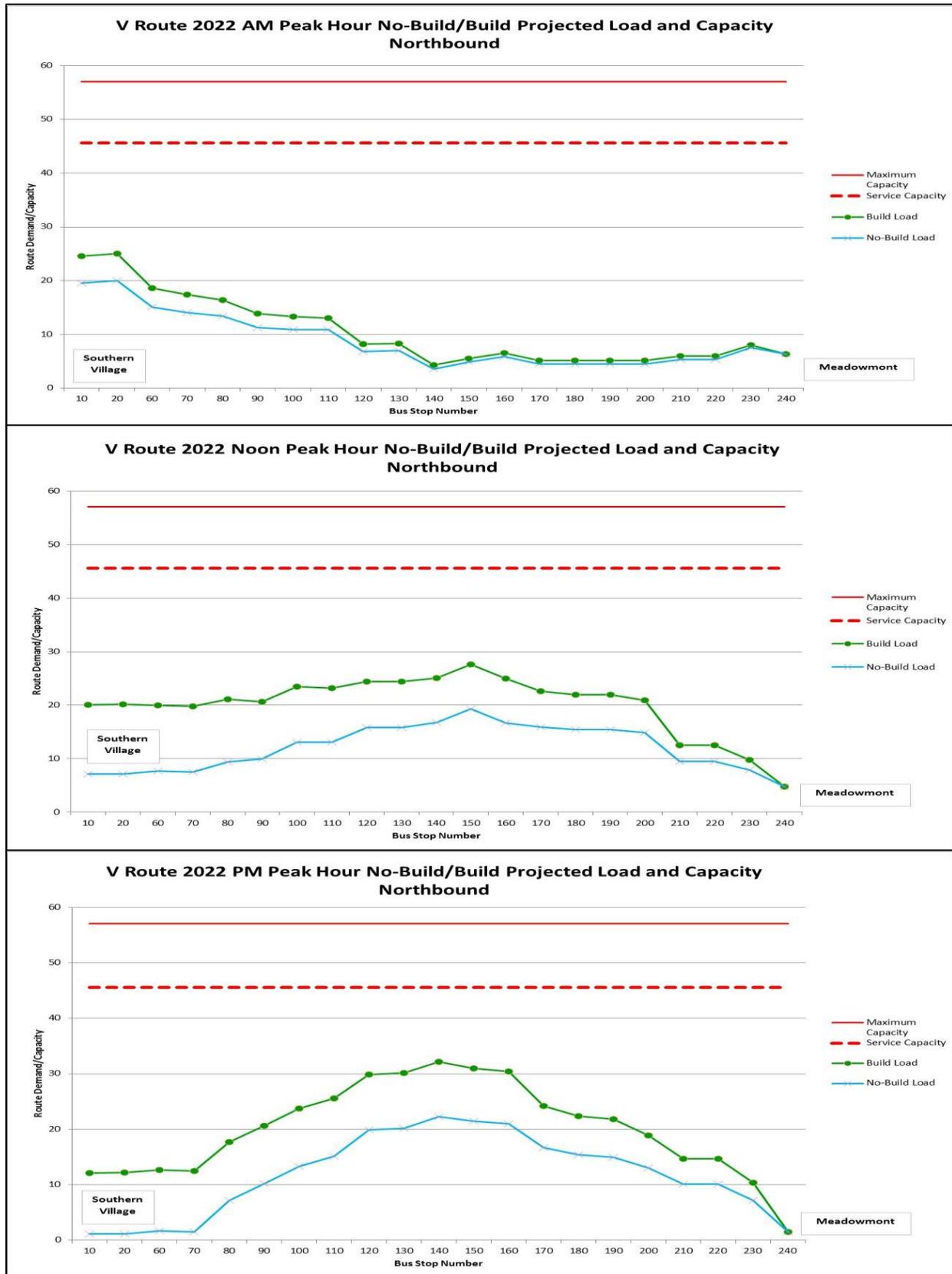


EXHIBIT 2. 2022 V Route No-Build/Build Projected Load & Capacity Results – Southbound

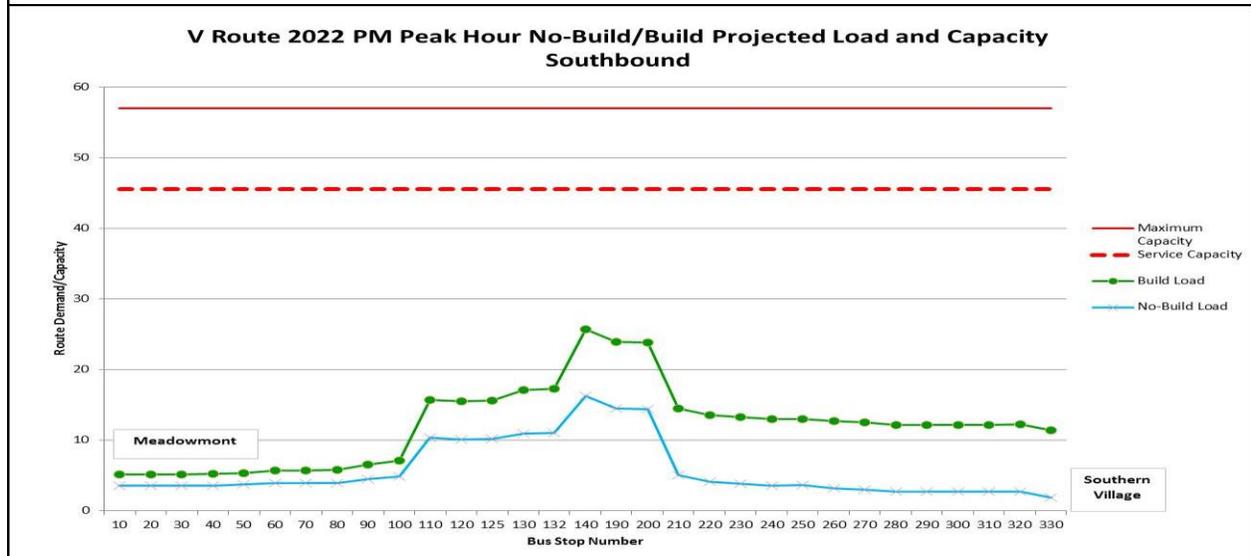
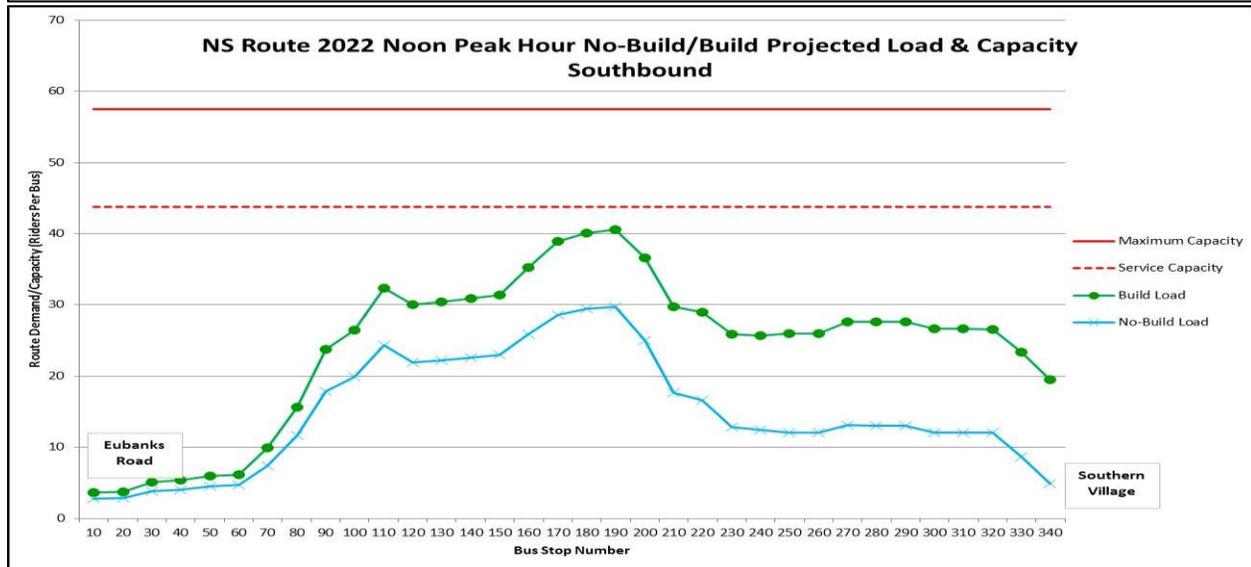
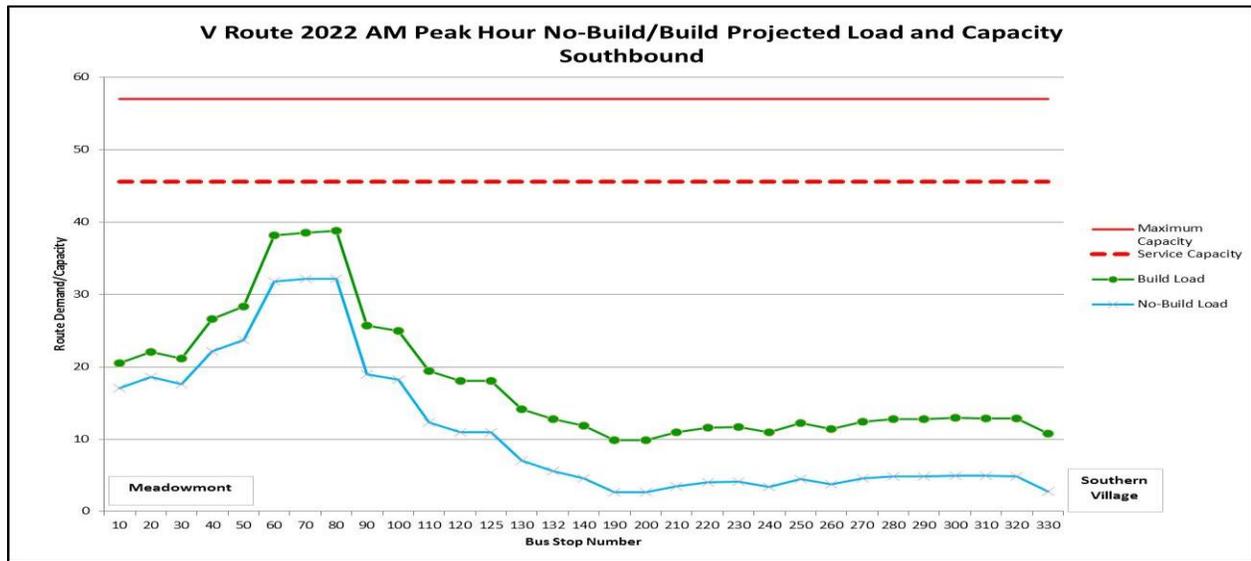


EXHIBIT 3. 2022 CCX Route No-Build/Build Projected Load & Capacity Results - Northbound

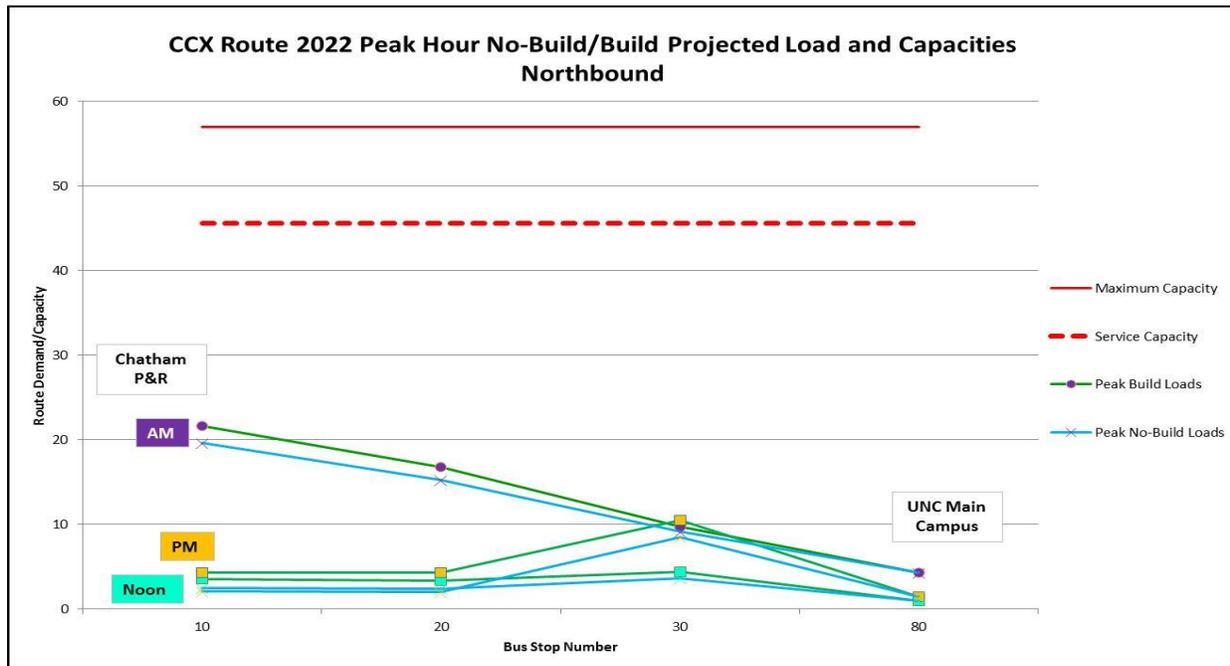
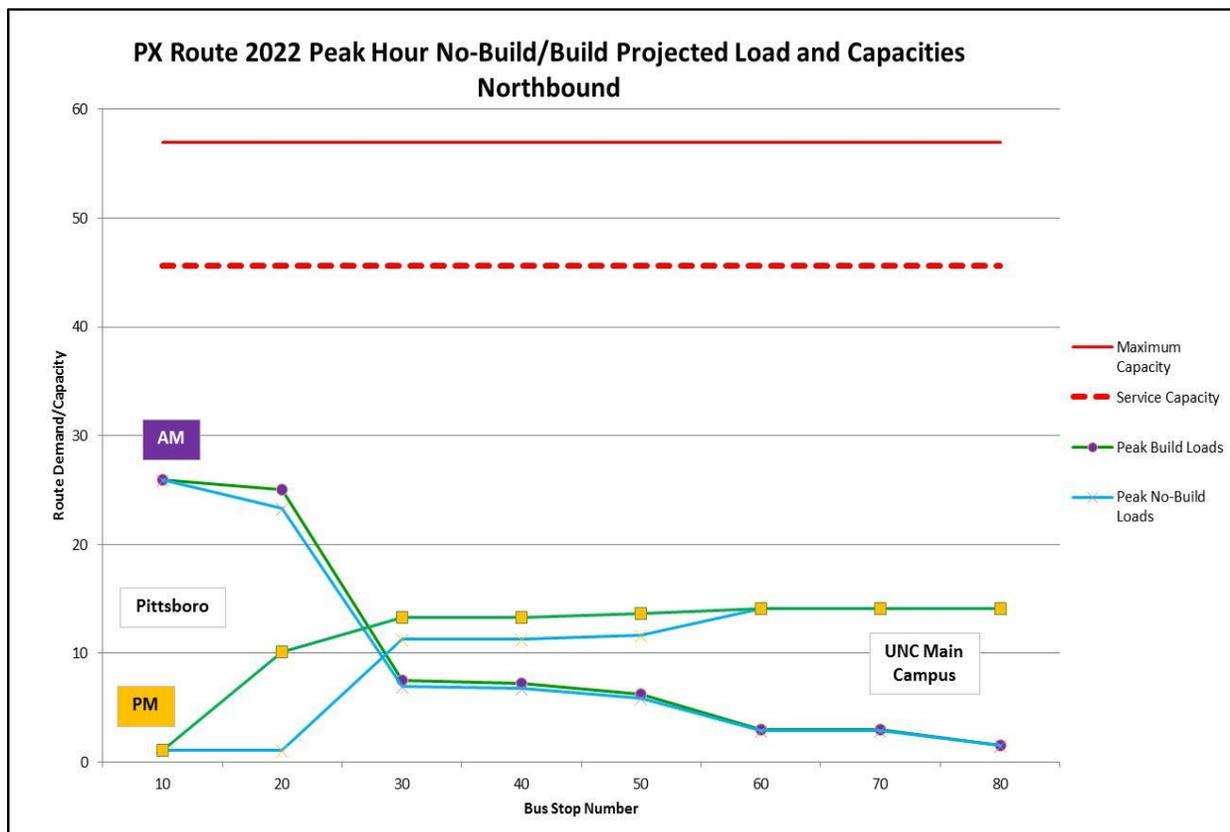


EXHIBIT 4. 2022 PX Route No-Build/Build Projected Load & Capacity Results - Northbound



The following conclusions related to peak hour service capacity can be made from the results shown in the charts in Exhibits 1-4.

- The NS Route is expected to exceed its loading capacity threshold (as defined as 80% of an individual bus’s maximum load capacity) along its northbound route through downtown Chapel Hill/UNC Main Campus extending to the Estes Drive area due to projected Obey Creek-related boarding impacts in the PM peak hour. 2022 No-Build available capacity is less than 10 passengers in this area, and estimated boardings for riders heading from Obey Creek into north Chapel Hill could cause overall demand to exceed available loading capacity by up to 10 riders in this section. Northbound route load capacity is expected to be adequate in the AM and Noon peak hours.
- The southbound NS route loading capacity in 2022 drops to nearly 0 in the downtown Chapel Hill area under No-Build conditions. With added riders generated by Obey Creek and boarding on NS buses along its southbound route in the AM peak hour, ridership demand may exceed service capacity by almost 10 passengers. This occurs along NC 86 (Martin Luther King, Jr. Blvd) between the stops at Airport Gardens Apartments (near Bolinwood Drive) and the UNC Main Campus (Frat Court). Southbound route load capacity during the Noon and PM peak hour time periods is expected to be adequate, although PM peak service capacity is nearly exceeded with the addition of Obey Creek transit trips between UNC Hospitals and Bennett Road.
- All other routes (V, CCX, and PX) are anticipated to provide adequate service capacity, even with the addition of Obey Creek transit trips along these routes, for all 2022 weekday peak periods.

To establish a comparison of demand (not related to service load capacity) along the existing NS route to estimates of transit trip demand from the Obey Creek development, daily and peak hour boardings from existing NS data were extrapolated by the 1.2 growth factor (the factor was explained in the initial Detailed Transit Study) to provide estimated 2022 overall total northbound and southbound boarding estimates. These estimates were then compared with Obey Creek projected boarding (alighting on the northbound NS route) and alighting (boarding on the southbound NS route) information. **Table 1** provides a summary of those results.

**Table 1. Comparison of Potential Obey Creek Ridership to Projected 2022 NS Route Boardings**

Northbound NS Route	Obey Creek Riders	2022 Projected NS Boarding Totals	Overall Total	Obey Creek % of Total Boardings
AM Peak Hour	43	239	282	15%
Noon Peak Hour	42	110	152	28%
PM Peak Hour	114	275	389	29%
Daily	1282	2,288	3570	36%
Southbound NS Route	Obey Creek Riders	2022 Projected NS Boarding Totals	Overall Total	Obey Creek % of Total Boardings
AM Peak Hour	67	302	369	18%
Noon Peak Hour	44	136	180	24%
PM Peak Hour	97	254	351	28%
Daily	1282	2,199	3481	37%

As shown in **Table 1**, projected transit ridership to/from Obey Creek would represent a fairly significant portion of total boardings for all peak hour periods and for daily service, where it may account for nearly 1/3 of all boardings along the NS Route. As described previously, the peak hours analyzed in **Table 1** are the vehicular peak hours of a typical weekday in the Edge’s project study area. They do not directly correspond to the exact NS Route peak demand hours, although they represent demand levels that are relatively close to the actual transit peaks.

## 5C. Safety/Risk Management Initiatives Update

Staff Resource: Brian Litchfield, Director

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**Background**

Consistent with the Town of Chapel Hill's/Transit's values of Safety, Professionalism, Responsibility and Teamwork, we have been working on a number of safety/risk management related initiatives over the last couple of months and I wanted to take some time to update you on these important initiatives:

- **Building Security System**: following an assessment by Chapel Hill Police Department staff, Transit staff has been working with SimplexGrinnell to improve the security system for the building and facility, including the installation of new cameras in several key locations where cameras were not installed during construction of the facility. New locations will include dispatch areas, wash bay, tool room, parts room, etc. We are also replacing the DVRs for the system, as the current DVRs are outdated and we are replacing several vintage cameras with new digital cameras – and going forward, any new/replacement cameras will be digital as well (which will help improve visibility when viewing footage). This work is scheduled to be completed before the end of April.
- **Parts Inventory Review**: a team of consultants from McDonald Transit Associates completed a review of our Parts Inventory process/system. This review was conducted for the purpose of analyzing and improving the following:
  - Current method of handling parts
  - Staffing of the parts function
  - Management information system for parts
  - Ordering practices and procedures
  - Parts procurement process
  - Adequacy of inventory procedures
  - Security of parts and parts area

We are in the process of implementing the recommendations the review identified. We have also implemented a mid-year inventory count and a monthly count of our tires, which will help us with our control of parts and supplies.

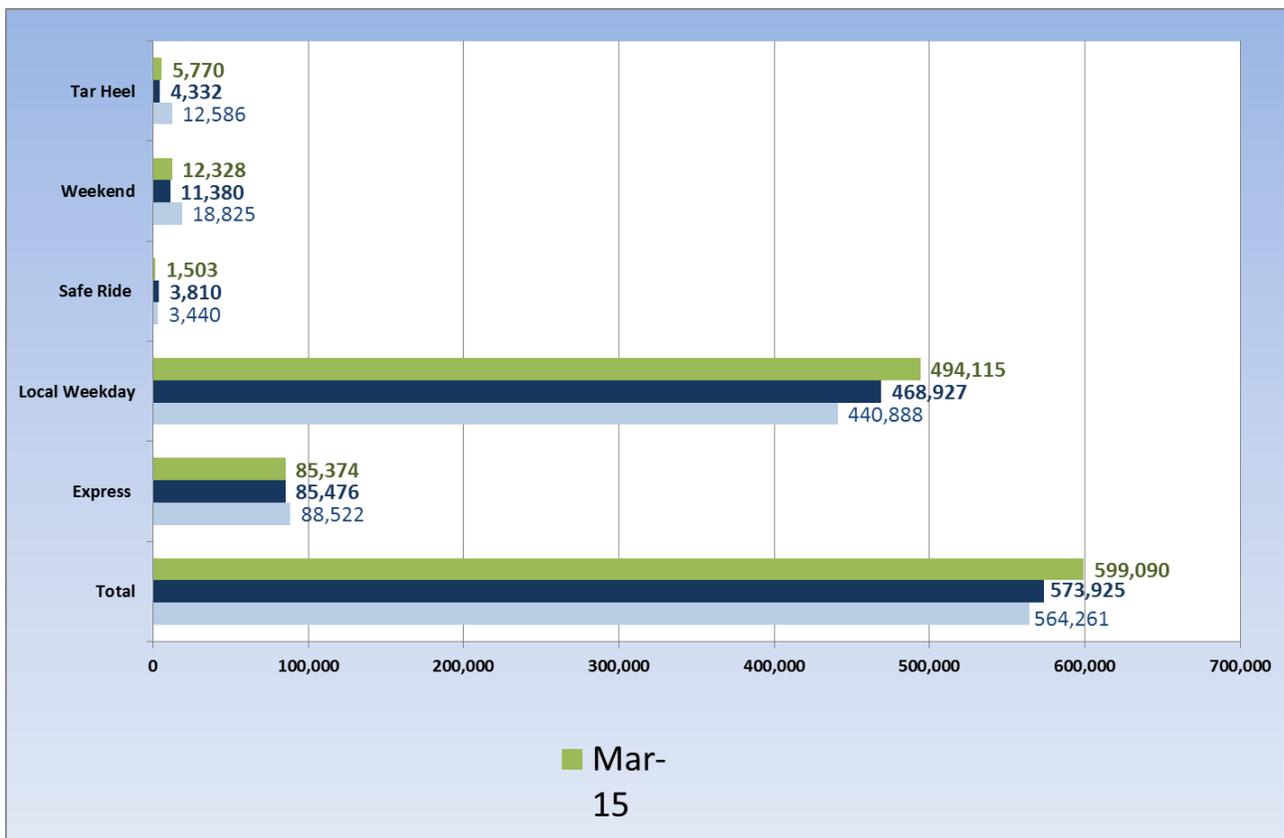
We are undertaking these initiatives because we are dedicated to a work environment that minimizes the risk of injury/accident or loss, helping our employees be successful and providing our customers and the communities we serve with the best possible service.

5D. March Performance Report

Staff Resource: Mila Vega

March 2015 Ridership and Service Days

	Mar-13	Mar-14	Mar-15
<b>Total</b>	564,261	573,925	599,090
<b>Express</b>	88,522	85,476	85,374
<b>Local Weekday</b>	440,888	468,927	494,115
<b>Safe Ride</b>	3,440	3,810	1,503
<b>Weekend</b>	18,825	11,380	12,328
<b>Tar Heel</b>	12,586	4,332	5,770



	Mar-13	Mar-14	Mar-15	FY12-13	FY13-14	FY14-15
Weekday Service Days	20	21	22	185	187	185
Safe Ride Service Days	11	10	9	76	79	77
Saturday Service Days	6	5	4	44	42	43
Sunday Service Days	5	4	4	30	28	29
Tarheel Express Service Days	2	1	1	25	27	25
FCX	34,180	40,530	38,148	320,813	387,115	350,762
HU	9,580	7,896	8,294	101,650	89,879	72,739
JFX	16,722	10,038	10,604	157,504	101,835	93,790
CPX	12,920	11,676	11,594	117,539	105,176	99,039
CCX	10,200	10,773	10,934	101,145	90,653	87,978
DX	2,340	1,743	2,200	24,533	19,964	17,594
PX	2,580	2,820	3,600	19,424	31,640	28,943
A	23,886	26,464	27,804	221,949	246,754	229,627
CL	3,560	3,612	3,146	33,272	35,739	26,825
CM	11,780	14,028	12,481	114,934	120,042	111,904
CW	17,740	18,207	19,213	150,785	171,945	161,638
D	36,255	34,318	39,380	339,179	359,195	329,335
F	17,600	18,690	19,206	171,580	173,945	161,090
G	15,980	19,979	19,976	144,547	177,201	161,302
HS	2,840	3,213	3,410	25,233	31,792	26,225
J	74,560	73,122	78,857	695,553	695,176	670,732
N	11,380	11,655	13,420	100,320	114,928	115,733
NS	64,839	66,929	75,172	628,431	635,540	650,315
NU	31,420	30,618	25,718	237,480	251,834	245,030
RU	28,628	35,853	44,132	257,104	278,927	307,227
S	37,460	32,130	36,432	368,070	299,665	291,257
T	20,300	22,029	19,932	205,559	196,784	166,692
U	31,300	46,509	44,748	354,500	385,839	389,151
V	11,360	11,571	11,088	108,163	108,474	97,671
SAFE G	576	345	243	2,659	4,018	1,656
SAFE J	1,232	915	450	6,761	7,406	3,699
SAFE T	1,632	2,550	810	10,121	15,046	9,040
<b>Weekday Fixed Route Total</b>	<b>532,850</b>	<b>558,213</b>	<b>580,992</b>	<b>5,018,809</b>	<b>5,136,511</b>	<b>4,906,994</b>
Change from previous year (%) weekday		5%	4%		2%	-4%
CM	480	430	396	3,431	5,161	4,190
CW	1,038	1,200	1,224	8,192	9,843	11,425
D	1,758	1,535	1,272	14,159	12,335	11,623
NU (sat)	2,040	1,170	968	17,547	12,547	13,594
T	1,842	1,640	1,272	13,343	13,603	12,435
U (sat)	2,769	2,424	1,644	22,656	22,712	21,454
FG	1,002	825	740	8,012	7,039	7,576
JN	996	880	768	8,961	8,514	8,388
NU (sun)	3,350	669	2,312	17,689	13,490	17,051
U (sun)	3,550	607	1,732	18,271	14,234	17,591
<b>Weekend Fixed Route Total</b>	<b>18,825</b>	<b>11,380</b>	<b>12,328</b>	<b>132,263</b>	<b>119,478</b>	<b>125,327</b>
Change from previous year (%) weekend			8%			5%
<b>Total Fixed Route Passenger Trips</b>	<b>551,675</b>	<b>569,593</b>	<b>593,320</b>	<b>5,151,072</b>	<b>5,255,990</b>	<b>5,032,321</b>
Change from previous year (%)		3%	4%		2%	-4%
Tar Heel Express/Special Service	12,586	4,332	5,770	142,339	143,949	124,243
<b>All Service Categories Ridership</b>	<b>564,261</b>	<b>573,925</b>	<b>599,090</b>	<b>5,293,411</b>	<b>5,399,939</b>	<b>5,156,564</b>
Change from previous year (%)		2%	4%		2%	-5%

## 6A. Operations

Staff Resource: Tyffany Neal, Operations Manager - Demand Response  
Nick Pittman, Operations Manager - Fixed Route

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**Summer Break Schedule**

- Chapel Hill Transit will begin our summer break schedule on Saturday, May 9, 2015. During this time, the weekday NU route will end at 8:29 p.m. and the Safe Rides and Saturday/Sunday U and NU routes will not operate. EZ Rider services will end at 6:23 p.m. on Saturdays. The regular service schedule will resume on Saturday, August 14, 2015.

**Commencement Shuttles**

- Chapel Hill Transit staff has started working with the Department of Public Safety to plan shuttle service for University of North Carolina-Chapel Hill Commencement Ceremony at Kenan Stadium on Sunday, May 10, 2015. Shuttles will operate between the Friday Center Park and Ride and Kenan Stadium from 6:45 a.m. to 12:30 p.m.

**Fourth of July Holiday**

- Chapel Hill Transit services will operate the following schedule in observance of the Fourth of July holiday:
  - Friday, July 3<sup>rd</sup> – Saturday Routes: CM, CW, D, FG, JN and T (No U or NU routes and EZ Rider will operate from 8:15 a.m. – 6:52 p.m.)
  - Saturday, July 4<sup>th</sup> – No Service
  - Sunday, July 5<sup>th</sup> – EZ Rider Premium Service
- Chapel Hill Transit's Administrative Offices will be closed on Friday, July 3<sup>rd</sup>.

**Demand Response – Tyffany Neal**

- Demand Response's On-Time Performance (OTP) for the month of March 2015 – 87.56%; March 2014 – 91.74%; March 2013 – 94.97%.
- Demand Response's Cancellations for the month of March 2015 – 23.32%; March 2014 – 28.86; March 2013 – 22.7%.
- Demand Response had six (6) Missed Trips in March 2015 – 0.14%; March 2014 – 0.01%; March 2013 – 0.06%.
- Demand Response had zero (0) preventable accidents in March 2015. Currently, Demand Response has been preventable accident-free for 133 days.
- Demand Response has recently graduated five (5) trainees and all of these Operators are operating in revenue service.

### **Fixed Route – Nick Pittman**

- Fixed Route currently has 6 new operators in new hire training. They are expected to graduate our new hire training program in May. Fixed Route has its next training class scheduled to begin on May 18<sup>th</sup>.
- During April's Operations Safety meetings, staff discussed employee attendance standards. Awards were also handed out for operators with perfect attendance for the month of March
- Fixed Route's On-Time Performance (OTP) for the month of February 2015 – 82%.

6B. Director

Staff Resource: Brian Litchfield, Director

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### **APTA Early Career Program**

- I'm pleased to announce that Tyffany Neal, Operations Manager – Demand Response, has been selected to participate in the American Public Transportation Association's (APTA) early career program. This competitive, year-long program provides an opportunity for Transit Managers in the early stages of their career to develop leadership and transit skills. I believe that Tyffany will be a fantastic representative for Chapel Hill Transit/Town of Chapel Hill in this program and she will provide a report to the Partners upon graduating from the program.

### **Promotions**

- I'm happy to announce several promotions in our Maintenance Division:
  - **Mark Agosto** – Mark has been promoted to the position of Assistant Maintenance Manager. He was selected for this key position following a recruitment and assessment center process that included both internal and external candidates. I believe Mark's enthusiasm, creativity and leadership skills, complement his technical skills and that he will help us identify and implement improvements in our maintenance processes and procedures. He will also play a critical role in developing and providing training to enhance staff skills and professional development. Organizationally Mark will report to the Maintenance Manager. Mark has been employed with the Town of Chapel Hill since January 2008. He started as a Mechanic I, was promoted to Mechanic II and later to Mechanic III. Mark also served as Fill-in Supervisor on the second shift. His many certifications include:
    - ASE Electronic Diesel Engine Advanced Level Specialist
    - ASE Automobile Advanced Level Engine Performance
    - ASE Master Transit Bus Technician
    - ASE Master Medium/Heavy Truck Technician
    - ASE Master Automobile Technician
  - **James Wilkinson** – James has been promoted to position of Mechanic III (first shift) as part of the Career Progression Series in our Maintenance Division. He has been employed with the Town of Chapel Hill since October 2003 and has over 34 years of experience as a mechanic (11 years in bus maintenance). His many certifications include:
    - ASE Master Transit Bus Technician
    - ASE Master Medium/Heavy Truck Technician
    - ASE Master Automobile Technician
  - **Stan Hammond** – Stan has been promoted the position of Mechanic II (second shift) as part of the Career Progression Series in our Maintenance Division. He has been

employed with the Town of Chapel Hill since June 2010 and has over 17 years of experience as a mechanic (9 years in bus maintenance). His many certifications include:

- ASE Automobile Technician
- ASE Transit Bus Technician
- ASE Suspension & Steering - Automobile
- ASE Suspension & Steering - Bus
- ASE Brakes

\*ASE = National Institute for Automotive Service Excellence

### **Nick Pittman**

- As many of you will likely understand, it is with very mixed emotions that I must announce that Nick Pittman, Chapel Hill Transit's Operation Manager – Fixed Route, has accepted the position of Assistant Transit Director for East Carolina University (ECU), his alma mater, and will be leaving us on May 15, 2015. During his career with Chapel Hill Transit/Town of Chapel Hill, he has held the positions of Interim Operations Manager – Fixed Route, Schedule and Runcut Coordinator and Safety and Training Coordinator for Chapel Hill Transit/Town of Chapel Hill – in addition to driving buses during winter weather, assisting with IT issues and helping out wherever needed.

In addition to managing the Fixed Route Division which provides almost seven (7)-million annual rides and covers over two (2)-million annual miles, Nick has been responsible for and successfully managed multiple projects/initiatives for Chapel Hill Transit, many of which involved significant coordination with internal and external stakeholders.

Additionally, during his time with us he has demonstrated leadership, teamwork, communication and a strong commitment to the Town's values and mission by participating in several Town-wide initiatives, including: Chapel Hill 2020, Priority Budgeting Taskforce, Special Events Planning Taskforce, Joint Advisory Board Facilitation Team and the Technology Taskforce. And, he has been recognized for his leadership by transit industry peers in the state, and was awarded the 2012 North Carolina Transportation Leadership Award for successfully managing the statewide bus rodeo for 4 consecutive years.

His diverse talents, creative thinking, dedication and responses to my late evening/early morning emails will be missed. There is no doubt in my mind that Nick will continue to have an outstanding public transit career. Luckily, he's agreed to provide us with transitional support while we start the process of recruiting his replacement.

Thank you Nick for your dedication and support for Chapel Hill Transit/Town of Chapel Hill, on behalf of all of us please know we'll miss you but we wish you and your family the best of luck!

### **Recruitments**

- We will be conducting a national recruitment for the positions of Operations Manager – Fixed Route and Maintenance Manager with the assistance of a recruiting firm. The finalists for these positions will be invited to participate in an assessment center later this year in Chapel Hill. The assessment center will be coordinated by Developmental Associates.

### **Employee Appreciation Picnic**

- The annual Chapel Hill Transit Employee Appreciation Picnic was held Friday, April 10, 2015 at Chapel Hill Transit from 10:00 a.m. – 2:00 p.m. and the turnout was very good. Thank you to the staff team and Transit Employee Forum that helped plan this wonderful employee event.

### **Out of Town**

- I will be out of Town May 12-15, 2015 for the Federal Transit Administration Region IV Southeastern Regional Transit Conference in Atlanta, Georgia. Roger Chapin, Assistant Director – Operations, will be acting on my behalf until I return to town.

### **Events/Meetings**

- Chapel Hill Transit participated in the Carrboro Open Streets event on Sunday, April 12, 2015, providing bike rack demonstrations.
- Chapel Hill Transit participated in the Touch-A-Truck event at University Mall on Sunday, April 12, 2015.
- Chapel Hill Transit staff will be assisting with several bike rack demonstrations during the month of May, to help celebrate National Bike Month.



CHAPEL HILL TRANSIT  
 Town of Chapel Hill  
 6900 Millhouse Road  
 Chapel Hill, NC 27514-2401

phone (919) 969-4900 fax (919) 968-2840  
[www.townofchapelhill.org/transit](http://www.townofchapelhill.org/transit)

**CHAPEL HILL TRANSIT PUBLIC TRANSIT COMMITTEE  
 FUTURE MEETING ITEMS**

**April 28, 2015**

<b>May 19, 2015 11:00 a.m.</b>	
Action Items	Informational Items
	AA Study Update Financial Sustainability Study Update FY 15-16 Budget
<b>June 23, 2015 11:00 a.m.</b>	
	AA Study Update Financial Sustainability Study Update FY 15-16 Budget Update
<b>July, 2015 11:00 a.m. No Meeting</b>	
Actions Items	Informational Items

<b><u>Key Meetings/Dates</u></b>
MPO Board – May 13, 2015, 9-11AM, Committee Room, Durham City Hall
TCC Meeting – May 27, 2015, 9-11AM, Committee Room, Durham City Hall
APTA Bus & Paratransit Conference – May 3-6, 2015, Fort Worth, TX
APTA Transit Initiatives & Communities Conference – June 1-3, 2015, Grand Rapids, MI
NCPTA Annual Conference and Roadeo – June 5-10, 2015, Embassy Suites, Concord, NC
APTA Transit Board Members & Board Support Seminar - July 18-21, 2015, Denver, CO